

**WHATCOM COUNTY  
CONTRACT INFORMATION SHEET**

Whatcom County Contract Number:  
202012017 - 9

Originating Department:		85 Health	
Division/Program: (i.e. Dept. Division and Program)		8550 Human Services / 855040 Housing Program	
Contract or Grant Administrator:		Barbara Johnson-Vinna	
Contractor's / Agency Name:		Opportunity Council	
Is this a New Contract? Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>	If not, is this an Amendment or Renewal to an Existing Contract? If Amendment or Renewal, (per WCC 3.08.100 (a))	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>	Original Contract #: 202012017
Does contract require Council Approval? Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>	Already approved? Council Approved Date:	If No, include WCC: (Exclusions see: Whatcom County Codes 3.06.010, 3.08.090 and 3.08.100)	
Is this a grant agreement? Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>	If yes, grantor agency contract number(s):	CFDA#:	14.231 / 21.027
Is this contract grant funded? Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>	If yes, Whatcom County grant contract number(s):	202008014 / 201907017	
Is this contract the result of a RFP or Bid process? Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>	If yes, RFP and Bid number(s):	Sole Source	Contract Cost Center: 122200 / 122300 / 114 / 122800 / 129100 / 1388502 / 674200
Is this agreement excluded from E-Verify? No <input checked="" type="checkbox"/> Yes <input type="checkbox"/>			
If YES, indicate exclusion(s) below:			
<input type="checkbox"/> Professional services agreement for certified/licensed professional.		<input type="checkbox"/> Contract for Commercial off the shelf items (COTS).	
<input type="checkbox"/> Contract work is for less than \$100,000.		<input type="checkbox"/> Work related subcontract less than \$25,000.	
<input type="checkbox"/> Contract work is for less than 120 days.		<input type="checkbox"/> Public Works - Local Agency/Federally Funded FHWA.	
<input type="checkbox"/> Interlocal Agreement (between Governments).			
Contract Amount:(sum of original contract amount and any prior amendments): \$ 4,733,031		Council approval required for; all property leases, contracts or bid awards <b>exceeding \$40,000</b> , and professional service contract amendments that have an increase greater than \$10,000 or 10% of contract amount, whichever is greater, <b>except when:</b> 1. Exercising an option contained in a contract previously approved by the council. 2. Contract is for design, construction, r-o-w acquisition, prof. services, or other capital costs approved by council in a capital budget appropriation ordinance. 3. Bid or award is for supplies. 4. Equipment is included in Exhibit "B" of the Budget Ordinance 5. Contract is for manufacturer's technical support and hardware maintenance of electronic systems and/or technical support and software maintenance from the developer of proprietary software currently used by Whatcom County.	
This Amendment Amount: \$ 282,239			
Total Amended Amount: \$ 5,015,270			
Summary of Scope: This contract provides funding for the Whatcom Homeless Service Center (WHSC), a centralized point of entry for homeless prevention and re-housing services for Whatcom County residents.			
Term of Contract:	1 Year	Expiration Date:	12/31/2022
Contract Routing:	1. Prepared by:	JT	Date: 05/02/2022
	2. Health Budget Approval	KR/JG	Date: 07/27/2022
	3. Attorney signoff:	RB	Date: 07/25/2022
	4. AS Finance reviewed:	Bbgnettt	Date: 07/29/2022
	5. Contractor Program Manager:		Date: 8/11/2022
	6. Executive Contract Review.:		Date: 8/15/2022
	7. Council approved (if necessary):	AB2022-449	Date: 08/09/2022
	8. Executive signed:		Date: 8/15/2022
	9. Original to Council:		Date:



## MEMORANDUM

**TO:** Satpal Sidhu, County Executive

**FROM:** Erika Lautenbach, Director

**RE:** Opportunity Council – Whatcom Homeless Service Center Contract Amendment #9

**DATE:** August 11, 2022

Attached is a contract amendment between Whatcom County and Opportunity Council for your review and signature.

### ▪ Background and Purpose

The Whatcom Homeless Service Center (WHSC) provides coordinated entry for the homeless housing system. The WHSC makes referrals to partner agencies for housing case management services, cultivates and maintains relationships with local landlords and motel operators, and serves as liaison for homeless housing activities to the network of service providers and other community stakeholders. This amendment increases total funding by \$282,239, as follows:

- \$50,399 to support street outreach engagement and transportation costs per 24 CFR § 576.101
- \$3,360 to compensate participation of board and governing body members with the lived experience of homelessness (as required by Washington State Department of Commerce)
- \$2,800 to cover costs of implementing a language-access plan (as required by Washington State Department of Commerce)
- \$1,680 to cover additional training registrations
- \$224,000 to fund the use of motel rooms as emergency shelter for vulnerable households exiting unsheltered homelessness.

### ▪ Funding Amount and Source

Funding for this contract, in an amount not to exceed \$2,507,248 during this contract period (01/01/2022 – 12/31/2022) and \$5,015,270 for the entire contract period (01/01/2021 – 12/31/2022) is provided by the Washington State Department of Commerce Consolidated Homeless Grant, (including supplemental Shelter and RRH Grant), the federal Emergency Solutions-CV Grant (CFDA 14.231), general funds, local document recording fees, the Veteran's Assistance Fund, County American Rescue Plan Act funds (CFDA 21.027), and HB 1406. These funds are included in the 2022 budget. Council approval is required as this amendment increases approved funding by more than 10% of the budget approved by Council on 02/22/2022.

Please contact Ann Beck, Community Services Manager at 360-778-6055 ([ABeck@co.whatcom.wa.us](mailto:ABeck@co.whatcom.wa.us)) or Kathleen Roy, Assistant Director at 360-778-6007 ([KRoy@co.whatcom.wa.us](mailto:KRoy@co.whatcom.wa.us)), if you have any questions or concerns regarding this request.



Whatcom County Contract Number:

202012017 – 9

**WHATCOM COUNTY CONTRACT AMENDMENT**

**PARTIES:**

**Whatcom County  
Whatcom County Health Department  
509 Girard Street  
Bellingham, WA 98225**

**AND CONTRACTOR:  
Opportunity Council  
1111 Cornwall Avenue  
Bellingham, WA 98225**

**CONTRACT PERIODS:**

<b>Original and Amendments #1 through #3:</b>	<b>01/01/2021 – 06/30/2021</b>
<b>Amendments #4 &amp; #5:</b>	<b>07/01/2021 – 12/31/2021</b>
<b>Amendment #6:</b>	<b>09/29/2021 – 12/31/2021</b>
<b>Amendment #7:</b>	<b>01/01/2022 – 12/31/2022</b>
<b>Amendment #8:</b>	<b>02/23/2022 – 12/31/2022</b>
<b>Amendment #9:</b>	<b>08/10/2022 – 12/31/2022</b>

**THE CONTRACT IDENTIFIED HEREIN, INCLUDING ANY PREVIOUS AMENDMENTS THERETO, IS HEREBY AMENDED AS SET FORTH IN THE DESCRIPTION OF THE AMENDMENT BELOW BY MUTUAL CONSENT OF ALL PARTIES HERETO**

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**DESCRIPTION OF AMENDMENT:**

1. Amend Exhibit A – Scope of Work, to include a requirement for representation from people with lived experience of homelessness within boards and/or steering committees, references to eligible reimbursement activities under CFR 576.101(5) outreach and engagement activities and 576.105 for Rapid-Rehousing & Prevention; Other Financial Assistance, and to update targets for emergency shelter motel stays.
2. Amend Exhibit B – Compensation, to increase funding by \$50,399 to support street outreach engagement and transportation costs, by \$2,800 to cover costs of implementing a language-access plan (as required by Washington State Department of Commerce), by \$1,680 to cover additional training registrations, by \$224,000 to support use of motels as emergency shelter for vulnerable households, and \$3,360 to compensate participants with lived experience for their contributions to boards and committees that are not part of their professional employment duties.
3. Funding for this contract period (01/01/2022 – 12/31/2022) is not to exceed \$2,507,248.
4. Funding for the total contract period (01/01/2021 – 12/31/2022) is not to exceed \$5,015,270.
5. All other terms and conditions remain unchanged.
6. The effective start date of the amendment is 06/01/2022.

ALL OTHER TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND ANY PREVIOUS AMENDMENTS THERETO REMAIN IN FULL FORCE AND EFFECT. ALL PARTIES IDENTIFIED AS AFFECTED BY THIS AMENDMENT HEREBY ACKNOWLEDGE AND ACCEPT THE TERMS AND CONDITIONS OF THIS AMENDMENT. Each signatory below to this Contract warrants that he/she is the authorized agent of the respective party; and that he/she has the authority to enter into the contract and bind the party thereto.

APPROVAL AS TO PROGRAM: DocuSigned by: Amanda Burnett 8/11/2022  
E39B9190B2264E5  
Amanda Burnett, Human Services Supervisor Date

DEPARTMENT HEAD APPROVAL: DocuSigned by: Erika Lautenbach 8/11/2022  
955C651A30974BD...  
Erika Lautenbach, Health Department Director Date

APPROVAL AS TO FORM: DocuSigned by: Royce Buckingham 8/11/2022  
1EE5DDBD9542404  
Royce Buckingham, Prosecuting Attorney Date

FOR THE CONTRACTOR:

<u>DocuSigned by: Greg Winter</u> 555C420154704A0	Greg Winter, Executive Director	8/15/2022
Contractor Signature	Print Name and Title	Date

FOR WHATCOM COUNTY:

<u>DocuSigned by: Satpal Singh Sidhu</u> 1192C7C18B664E3		8/15/2022
Satpal Singh Sidhu, County Executive		Date

CONTRACTOR INFORMATION:

Opportunity Council  
1111 Cornwall Avenue  
Bellingham, WA 98225  
360-734-5121  
[Greg.Winter@oppco.org](mailto:Greg.Winter@oppco.org)

**EXHIBIT “A” – Amendment #9**  
**(SCOPE OF WORK)**

**I. Background**

The annual Point in Time Count of homelessness conducted in January 2021, counted 859 people in Whatcom County who were experiencing homeless, including 218 who were without shelter. Throughout the year, hundreds more face the prospect of losing their homes. The Whatcom Homeless Service Center (WHSC) was established in 2008 to serve as a centralized point of entry for homelessness prevention and re-housing services for Whatcom County residents. The WHSC implements programs and services identified in Whatcom County’s Plan to End Homelessness. The WHSC authorizes and coordinates service delivery among partner agencies.

The WHSC is modeled upon evidence-based approaches to homelessness diversion, permanent supportive housing and rapid re-housing (RRH). WHSC housing services work to shift the focus from reliance upon night-by-night emergency shelters and costly institutional facilities in meeting the needs of those experiencing or at risk of homelessness to diversion and permanent housing. By serving as a centralized coordinating system of access to homeless services (including outreach services) and by transitioning homeless individuals and families as quickly as possible to permanent housing, WHSC will improve outcomes for homeless individuals and families and ensure more efficient use of public resources.

WHSC programs include both rental assistance and case management components. WHSC staff manages the Housing Pool list, authorizes and distributes rent subsidies to local landlords on behalf of participating clients, makes referrals to partner agencies for housing case management services, manages the Homeless Management Information Services (HMIS) data collection and reporting requirements, cultivates and maintains relationships with local landlords, and serves as liaison for homeless housing activities to the network of service providers and other community stakeholders. In response to growing community needs and safety concerns created by the COVID-19 pandemic, the WHSC expanded provision of emergency shelter to households experiencing housing instability. The motel rooms used as emergency shelter provide alternatives to congregate settings, thus decreasing exposure to COVID-19, and increases safety and linkages to housing resources for participating households.

Services will be provided to low-income and/or homeless individuals and households residing in Whatcom County. Individuals and households served must meet the eligibility requirements of the program funding sources as further referenced in Section IV. – Program Requirements.

**II. Definitions**

Diversion	Diversion can be the first response to resolving a homelessness episode by focusing on re-housing without a family entering a longer-term housing program. Diversion starts with problem-solving conversations to identify a household’s own strengths and resources, and services are tailored to meet each family’s most critical needs to quickly move into housing. Diversion services can include short-term/one-time financial support (i.e., deposit assistance, flex funding, etc.).
Housing Pool	Quasi wait list that serves clients waiting for housing services based on their needs and available resources instead of a first come, first served basis.
HMIS	Washington’s Homeless Management Information Services – A database used by housing service providers to collect and manage data gathered during the course of providing housing assistance to homeless people or households at risk of losing their housing.
Partner Agencies	Agencies that contract with Whatcom County for the delivery of housing case management services, in connection with the WHSC.
Permanent Supportive Housing Population	Chronically homeless individuals/households with significant barriers to permanent housing; will receive deep rent subsidies and intensive housing case management. Chronically Homeless Families (CHF) have one head of household that meets the definition of chronic homelessness (as stated in CHG Guidelines), and one or more dependents defined as minor children, disabled

	dependents, or full-time students. Household income may not exceed 50% of area median gross income as defined by HUD.
ESG-CV Prevention	An intervention providing financial assistance including rent, utilities, and case management, for households at imminent risk of or at-risk of, homelessness.
Rapid Re-housing (RRH)	An intervention in which families and individuals experiencing homelessness are rapidly connected to permanent housing through a tailored package of assistance that may include the use of time-limited financial assistance including rent and utilities, and targeted supportive services including case management.
ESG-CV Rapid Rehousing and Prevention; Other Financial Assistance	Inclusive of: rental application fees charge by the owner to all applicants; security deposits; last month's rent; moving costs; utility deposits; utility payments; landlord and volunteer incentives.
SHB 1406	SHB 1406 legislation passed in 2019 provides the ability for local communities to retain a portion of sales tax collections to use for rental assistance, operations of new units of supportive and affordable housing, and acquiring, rehabilitating, or construction of affordable housing, for residents with an income of 60% or less of the area median income.
Whatcom Homeless Service Center (WHSC)	WHSC programs provide (1) centralized coordinated system of access (including street outreach) (2) re-housing of those who become homeless (3) supportive services promoting housing stability and self-sufficiency, and (4) data management and tracking information for people receiving homeless housing services in Whatcom County and according to the Washington State Department of Commerce HIMIS data collection requirements. WHSC works in conjunction with Partner Agencies to operate all activities necessary to operate as a system.
Homeless Encampment (camp)	Any doorway, alleyway, recreational vehicle, car, or other place not meant for human habitation where an individual or group of individuals has been residing for more than one night on public land or on unauthorized private property.

### **III. Statement of Work**

The Contractor will be responsible for programmatic and administrative services associated with the operation of the Whatcom Homeless Service Center. Administrative and programmatic services include all activities necessary to operate the WHSC as set forth in Sections 1 and 2, below:

#### **1. Administrative Responsibilities**

The Contractor will:

- A. Provide all Human Resource and administrative services to WHSC employees (e.g., payroll, office supplies and equipment, space rental, IT support, etc.).
- B. Perform all disbursement, accounting, financial management, and reporting functions necessary to manage the funds allocated to WHSC operations. Contractor will maintain a strong internal control system over rental subsidy disbursements to assure funds are used as intended by this contract. Contractor will maintain written policies and procedures describing how these transactions are processed.
- C. Support WHSC and other housing partners in the management of the HMIS, providing troubleshooting and technical assistance, as needed.
- D. Maintain all client financial and eligibility documentation as described/referenced in Exhibit E.

- E. Maintain all financial documentation as required in Exhibits B and E.
- F. Ensure that the processes and internal controls are operating as planned and make policy adjustments, as needed.
- G. Conduct program evaluation as directed by the Whatcom County Health Department to ensure WHSC programs are meeting the Whatcom County Plan to End Homelessness and subsequent Local Plan Updates.
- H. Send staff to trainings, conferences, and technical assistance events related to carrying out the functions of WHSC and the goals of Whatcom County's Plan to End Homelessness and subsequent Local Plan Updates.

## **2. Programmatic Services**

The Contractor will:

- A. Manage a coordinated, centralized homeless housing intake system working collaboratively with Opportunity Council's Community Service Division and Northwest Youth Services intake staff.
- B. Maintain a Housing Pool, which includes prioritizing households for services according to need and available resources and managing a wait list.
- C. Coordinate placement of vulnerable families into Whatcom County emergency shelters for the purpose of providing safety and linkages with case management and permanent housing services.
- D. Determine and document client eligibility for WHSC rent subsidies and case management services based on funding source requirements.
- E. Refer eligible clients to partner agencies for housing case management services.
- F. Administer rental assistance – authorize and disburse subsidies based on housing assessment and determination of need and eligibility. Authorize and disburse emergency assistance per procedures as outlined in the WHSC Policies and Procedures Manual.
- G. Develop the local permanent housing inventory component of the homeless housing system – Search out new housing stock, cultivate and maintain relationships with participating landlords; provide housing search assistance to partner agencies as needed; work to create innovative housing models using best and promising practices as identified by the National Alliance to End Homelessness or other nationally recognized homeless housing organizations.
- H. Manage the community-wide HMIS data system in compliance with the standards set forth by the Washington State Department of Commerce.
- I. Provide guidance to the partner agency staff to ensure effective operations of the WHSC system; keeping partner agencies updated in policies and procedures, HMIS requirements, research and best practices related to homeless housing, specific program requirements, and confidentiality laws.
- J. Provide leadership to community stakeholders regarding activities focused on homelessness and housing stability.

- K. Compile and keep up-to-date WHSC Policies and Procedures Manual consistent with the Washington State Department of Commerce Consolidated Homeless Grant and the Emergency Solutions Grant-CV.
- L. Chair Whatcom County Coalition to End Homelessness meetings and sponsored activities in partnership with Whatcom County Health Department.
- M. Complete the Whatcom County Coalition to End Homelessness Annual Report (Point In Time Count Report). This annual report shall be completed and ready for distribution no later than June 1. An exception to this will be made in extenuating circumstances when the annual Point in Time Count is not required by the WA State Department of Commerce.

#### **IV. Program Requirements**

##### **Under the terms of this contract, the Contractor will:**

1. Comply with all Washington State Department of Commerce Consolidated Homeless Grant requirements, eligible costs, policies and procedures in the Consolidated Homeless Grant Guidelines including periodic updates to the Guidelines which can be accessed at:  
<http://www.commerce.wa.gov/serving-communities/homelessness/consolidated-homeless-grant/>
2. Comply with all of the Department of Housing and Urban Development (HUD) coordinated entry requirements as per the HUD Notice Establishing Additional Requirements for a Continuum of Care Centralized or Coordinated Assessment System regarding the development and implementation of coordinated entry. This Notice, under the authority of 24 CFR 578.7(a)(8), establishes new requirements that Continuums of Care (CoC) and recipients of CoC Program and Emergency Solutions Grant (ESG) Program funding must meet and relate to development and use of a coordinated entry system. This Notice can be accessed at: <https://www.hudexchange.info/resource/5208/notice-establishing-additional-requirements-for-a-continuum-of-care-centralized-or-coordinated-assessment-system/>
3. Comply with relevant State of Washington, Department of Commerce Emergency Solutions COVID-19 Grant guidelines, including periodic updates to the guidelines which can be accessed at:  
<https://deptofcommerce.app.box.com/s/s2w7o65zm4buhz2bk7t0n3femanl7tml> and  
<https://deptofcommerce.app.box.com/s/fsmf4pmwkroszjt702j1l9cfvkv5ixmq>
  - a. Per ESG-CV Guideline 3.3.1 Landlord Incentives funding may be used to pay for landlord incentives that are reasonable and necessary to assist households in obtaining housing.
    - i. Grantees may not use ESG-CV funds to pay landlord incentives an amount that exceeds three times the rent charged for the unit.
    - ii. Landlord incentives can include signing bonuses, security deposits, costs to repair damages, and extra cleaning fees.
    - iii. Grantee must maintain program records that document that program costs are reasonable.
  - b. Per ESG-CV Guideline 6.3, equipment purchased with ESG-CV funds must adhere to the requirements of 2 CFR 200.313. The disposition requirement of equipment (vehicles, handwashing sinks, portable bathrooms, furniture, etc.) under 2 CFR 200.313(e) is not triggered as long as the per unit current market value of the item is below \$5,000.
    - i. Invoices or receipts may show multiple items with a total above \$5,000 as long as the current market value of the individual item is below \$5,000.

- ii. An item with a current market value over \$5,000 may be retained without triggering the disposition requirements if it continues to be used for its original program or purpose (Street Outreach) after ESG-CV.
4. Comply with 24 CFR 576, as follows:
  - a. Refer to [24 CFR 576.105](#) when determining eligible costs for distributing funds for Rapid Re-Housing & Prevention; Other Financial Assistance.
  - b. Refer to [24 CFR 576.101\(5\)](#) when determining eligible costs for Street Outreach Transportation activities.
5. Per the Washington State Department of Commerce [Coordinated Entry Guidelines, Section 2.1 Composition](#), include two people with lived experience of homelessness and who are not participating on behalf of an employer, within the governing body (steering committees, boards, etc.) and offer compensation for their time.
  - a. Stipends will be used to compensate people who are not serving the governing body as a component of their occupation.
  - b. Stipend recipients are selected through referrals from housing partners for individuals who have lived experience of homelessness and are interested in improving the experience and outcomes of the coordinated entry process.
  - c. The Contractor will develop a policy that outlines when and how stipends are deployed.
  - d. The Contractor's governing body meets monthly for 90 minutes and total stipends are estimated not to exceed \$3,000, annually.
6. Commit to ending homelessness in Whatcom County by:
  - a. Prioritizing unsheltered homeless households for services (as per CHG Guidelines)
  - b. Assessing each household's housing needs and facilitating housing stability with the goal of obtaining or maintaining a permanent housing (as per CHG Guidelines)
  - c. Employing a progressive engagement service model (as per CHG Guidelines)
  - d. Prioritizing households that are literally homeless when using diversion rent assistance
7. Comply with eligibility requirements for serving veterans as set forth in Whatcom County Code 2.150 and 2.152, and RCW 73.08.005 and incorporated into this contract by reference. Contractor shall determine eligibility based on Items A and B of WCC 2.150.025 and shall not have utilization of Item C for determining veteran eligibility. The point of contact for the Veteran's Assistance Fund is:

Elizabeth Witowski, Veterans Specialist  
Whatcom County Health Department  
360-778-6050  
[EWitowsk@co.whatcom.wa.us](mailto:EWitowsk@co.whatcom.wa.us)
8. Comply with eligibility requirements for serving people with rental assistance that are at risk of homelessness as set forth in Substitute House Bill 1406, and RCW 82.14.540, to include an area median income of 60% or less for those served.
9. Comply with Special Conditions of Commerce Grants incorporated herein as Exhibit E.
10. Comply with Business Associate Agreement incorporated herein as Exhibit D.

11. Comply with American Rescue Plan Act Funding Subrecipient Agreement incorporated herein as Exhibit G.
12. Comply with state confidentiality laws and regulations.
13. Commit to reporting complete quality data that is timely, truthful and accurate (as per CHG Guidelines and HMIS User Agreement).
14. Consequences of non-compliance with CHG and ESG-CV Guidelines as per the WA State Department of Commerce:
  - a. If Commerce determines that a Grantee is failing to comply with Guidelines, Terms and Conditions, Commerce will notify Grantee that Grantee will receive technical assistance and be required to respond to a corrective action plan to address and remedy the non-compliance.
  - b. If the Grantee is still out of compliance after the technical assistance, Commerce may move the Grantee into a probationary period with a second corrective action plan and may reduce the grant total by 20%.
  - c. If the Grantee remains out of compliance after the probation period, Commerce may terminate the grant per the General Terms and Conditions TERMINATION FOR CAUSE.
13. 1406 Rental Assistance Guidelines:
  - a. 1406 will be used to fund rental assistance only for households meeting 1406 eligibility criteria as outlined in RCW 82.14.540 who have been prioritized by the coordinated entry process.
  - b. Funding is to be used to in accordance with the recommendations of the Whatcom County Housing Advisory Committee.
  - c. Households must have an income of 60% or less of the area median income.
  - d. Rental assistance can be provided for up to 6 months per households, with the option to request extensions.
  - e. Case management services are not an allowable expense of this funding.

## **V. Program Outcomes**

The following are the expected outcomes of WHSC in conjunction with its partner agencies. These outcomes are for a calendar year period. The WHSC must ensure rental subsidies are available to support the expected numbers of households served as follows:

1. Re-Housing
  - A. At least 227 new households that have become homeless receive short term rent subsidies and case management.
  - B. Fewer than 15% of re-housing households will re-enter homelessness one year after stable exit from the program.
2. Permanent Supportive Housing Population
  - A. At least 62 households receive housing subsidies and case management.
    - a. Two units will be from Opportunity Council owned housing units.
  - B. Up to 4 chronically homeless (CH) families with children (FWC) will receive housing subsidies funded by a subcategory of CHG funding designated specifically for permanent supportive housing for CH

FWC. Case management for these families will be funded separately and provided by the Opportunity Council Community Services Program.

C. At least 85% retain their housing for six months.

**3. Emergency Shelter**

A. At least 150 households will receive emergency shelter assistance in motel rooms.

B. At least 50% of those households are placed in permanent housing after receiving shelter services.

**4. Veterans**

A. At least 110 Veterans will receive housing subsidies and case management support. These outcomes will be achieved by leveraging additional funding resources.

B. Fewer than 15% of Veterans served will re-enter homelessness one year after stable exit from the program.

**5. 1406 Funds**

A. At least 25 households will receive rental assistance for permanent housing projects to prevent or end homelessness.

**6. Outreach**

A. At least 150 contacts are made with individuals experiencing unsheltered homelessness by the Homeless Outreach Team

**VI. Reporting Requirements**

1. The Contractor shall submit two quarterly reports in formats approved by the County showing the Contractor's progress toward achieving the outcomes identified above. Quarterly reports are due on April 30<sup>th</sup>, July 31<sup>st</sup>, October 31<sup>st</sup>, and January 31<sup>st</sup>.

The quarterly fund reports will include:

A. Re-Housing:

- i. # of households that have received short term rent subsidies and case management this quarter and year to date
- ii. # of households who re-enter homelessness after stably exiting from re-housing services
- iii. # of households that are Veterans
- iv. # and % of households who re-enter homelessness within one year after stably exiting from re-housing services

B. Permanent Supportive Housing Assistance

- i. # of households receiving housing subsidies and case management this quarter and year to date
- ii. # of units will be from Opportunity Council owned housing units
- iii. # and % who retain their housing for six months

C. Permanent Supportive Housing for Chronically Homeless Families with Children

- i. # of households receiving housing subsidies and case management this quarter and year to date

- ii. # and % who retain their housing for six months
- iii. # of households who re-entered homelessness after receiving PSH for CH FWC subsidies
- D. Emergency Shelter
  - i. # of households who received emergency shelter assistance this quarter and year to date
  - ii. # and % of households who received emergency shelter were placed in permanent housing
- E. Veterans
  - i. # of Veterans who received housing assistance this quarter and year to date
  - ii. # of Veterans who re-enter homelessness one year after stably exiting the program
  - iii. # of honorably discharged Veterans with at least 180 days of service provided housing assistance
  - iv. # of honorably discharged Veterans with less than 180 days of service provided housing assistance
  - v. # of general or under-honorably discharged Veterans with at least 180 days of service provided housing assistance
- F. Outreach
  - i. # of homeless encampments visited by Homeless Outreach Team: 150
  - ii. # of interactions with people experiencing unsheltered homelessness initiated by Homeless Outreach Team: 125

2. The quarterly coordinated entry reports will include the following measures and targets:

- A. Number of households (HHs) added to Housing Pool (HP): Annual Target 600
- B. Number of households (HHs) added to Housing Pool (HP) this quarter:
- C. Number of HHs removed from HP due to successful project referral: Annual Target 485
- D. Number of HHs removed from HP due to inactivity: Annual Target 150
- E. Of all HHs removed from HP over reporting quarter, the percent that accepted a project referral: Annual Target 75%
- F. Number of partner agency referral requests made for households that included minors: Annual Target 150
- G. Number of partner agency referral requests made for households that did not include minors: Annual Target 200
- H. Number of partner agency referral requests made during this quarter (total): Annual Target 350
- I. Mean number of days to complete referral requests for households that include minors: 3
- J. Median number of days to complete referral requests for households that include minors: 1
- K. Mean number of days to fill referral for households that do not include minors: 4
- L. Median number of days to fill referral for households that do not include minors: 1
- M. Number of new staff trained to conduct intake assessments: 5

- N. Number of multi-agency housing partner meetings to improve function of local homeless/housing system with participation from WHSC staff:36
- O. Number of community stakeholder meetings with participation from WHSC staff: 36
- P. Amount of rental assistance (including eviction prevention, motel rentals, and other stabilizing financial services) dispersed on behalf of partner agency's low-income households: Annual Target is \$1,400,000
- Q. Cumulative number of homeless households provided with emergency shelter in the form of motel stays between January 1, 2022 – December 31, 2022: 120
- R. Number of intakes completed by Homeless Outreach Team: 20

Additionally, projects falling under specific intervention types and funded by the Consolidated Homeless Grant (CHG) will be expected to meet or make progress meeting the System Performance Measures and benchmarks as required by the Washington State Department of Commerce. System-wide performance measures and benchmarks specific to intervention type (HMIS Project type) are provided on the CHG System Performance Measures Chart on our website at: [http://www.whatcomcounty.us/910/Housing\\_Program](http://www.whatcomcounty.us/910/Housing_Program). Changes to the CHG System-wide Mandatory Performance Measures may be made without contract amendment. In the event of an update, the County will provide email notification with a link to the current chart on the County's website. CHG Grantees must meet or demonstrate progress towards established performance measure targets by meeting the indicated benchmarks. Targeted Prevention performance measures are exempted from the Department of Commerce's "Consequences of Non-Compliance" listed in IV.(12.) above wherein "Grantee" refers to the County being the CHG recipient.

**EXHIBIT "B" – Amendment #9  
(COMPENSATION)**

- I. **Budget and Source of Funding:** Funding for this contract may not exceed \$2,507,248. The source of funding is general funds, local document recording fees, Washington State Department of Commerce Consolidated Homeless and Hotel & RRH Grants, Emergency Solutions COVID-19 (CFDA 14.231) Grant, the Veterans Assistance Fund, and HB 1406, and County ARPA funds (CFDA 21.027). COMMERCE and the State of Washington are not liable for claims or damages arising from Subcontractor's performance of this contract. The budget for this contract is as follows:

<b>2022 Whatcom Homeless Service Center Contract Budget</b>		
*Line Item	Documentation Required with Invoice	Budget
<b>**Consolidated Homeless Grant Funding</b>		
Housing Retention Manager	Expanded GL Report for the period plus documentation including client ID, payee, amount of payment, and federally approved fringe rate	\$32,845
Housing Resource Coordinators		\$15,000
Project Manager		\$38,155
HMIS Coordinator		\$21,000
50% Fringe Benefits Rate		\$53,500
Rent Payments: <i>Includes all eligible expenses under Consolidated Homeless Grant Guidelines</i>		\$201,500
Supportive Housing Rental Assistance for Families with Children		\$43,096
Motel room rentals, minor repairs, damages, and cleaning fees		GL Detail
Travel and Training	Expanded GL Report for the period and as applicable, documentation including, payee, purpose, amount of payment, and federally approved fringe rate. Mileage log to include: name of staff member, date of travel, starting point and destination of travel, number of miles traveled. Mileage will be reimbursed at the GSA rate (per <a href="http://www.gsa.gov">www.gsa.gov</a> ). Travel/Training: Include name of traveler, date, start & end point, and purpose. Receipts required for transportation costs, registration fees, etc. Lodging and meal costs follow federal guidelines ( <a href="http://www.gsa.gov">www.gsa.gov</a> ). Receipts for meals are not required.	1,500
Language Access Plan Implementation, including interpretation services, translations, and printing/publishing costs for materials	Paid invoices or receipts	2,500
<b>CHG Subtotal:</b>		<b>\$609,096</b>

<b>Document Recording Fees</b>		
Housing Resource Coordinators	Expanded GL Report for the period and as applicable, documentation including, payee, purpose, amount of payment, and federally approved fringe rate. Mileage log to include: name of staff member, date of travel, starting point and destination of travel, number of miles traveled. Mileage will be reimbursed at the GSA rate (per <a href="http://www.gsa.gov">www.gsa.gov</a> ). Travel/Training: Include name of traveler, date, start & end point, and purpose. Receipts required for transportation costs, registration fees, etc. Lodging and meal costs follow federal guidelines ( <a href="http://www.gsa.gov">www.gsa.gov</a> ). Receipts for meals are not required.	\$70,010
Project Manager		\$5,000
Housing Retention Manager		\$15,000
50% Fringe Benefits Rate		\$45,005
Direct Program Supplies, Telephone, Postage and Printing		\$2,700
Travel & Training		\$1,500
Governing Body Representation/Participation stipend for individuals with lived experience of homelessness – Stipends are limited to \$75 per meeting, per member	<ul style="list-style-type: none"> <li>• Meeting Agendas</li> <li>• Meeting minutes indicating attendance of stipend recipient(s)</li> </ul>	\$3,000
<b>Document Recording Fees Subtotal:</b>		<b>\$142,215</b>
<b>Veteran's Funding</b>		
Rental Assistance – Veteran's Funds	Expanded GL Report for the period plus documentation including client ID, payee, and amount of payment	\$68,304
<b>Veteran's Fund Subtotal</b>		<b>\$68,304</b>
<b>ESG COVID-19 Funding</b>		
<b>RRH &amp; Prevention Rental Assistance:</b>		\$165,000
Rental assistance, rental arrears, late fees		
<b>RRH &amp; Prevention Other Financial Assistance:</b>		\$90,000
Application fees, security deposits, last month's rent, moving costs, utility deposits/payments, and landlord incentives		
<b>Housing Stability Case Management:</b>		Expanded GL Report for the period plus documentation including client ID, payee, amount of payment, and federally approved fringe rate
Case Manager	\$10,000	
50% Fringe Benefit Rate	\$5,000	
<b>Total Housing Stability Case Management</b>		
<b>HMIS Coordination:</b>		\$6,000
HMIS Coordinator	\$4,000	
50% Fringe Benefit Rate	\$2,000	
<b>Total HMIS Coordination</b>		
<b>Emergency Shelter Operations:</b>		Invoices or receipts
Motel room rentals, minor repairs, damages, or cleaning fees	\$500,000	
<b>Total Emergency Shelter Operations</b>		

<b>Street Outreach Activities</b>			
Transportation costs, including vehicle purchase for transportation of staff, supplies, and/or clients, vehicle fuel, insurance, taxes, and maintenance	\$45,000	Expanded GL Report for the period	\$45,000
<b>ESG-CV Subtotal</b>			<b>\$821,000</b>
<b>1406 Funding</b>			
Rental Assistance for Low-Income Households		Expanded GL Report for the period plus documentation including client ID, payee, and amount of payment	\$250,000
<b>1406 Funding Subtotal:</b>			<b>\$250,000</b>
<b>ARPA Funding</b>			
Emergency Shelter Coordinator		Expanded GL Report for the period plus documentation including client ID, payee, amount of payment, and federally approved fringe rate	\$50,000
50% Fringe Benefits			\$25,000
Coordinated Entry Program Support Specialist			\$43,333
50% Fringe Benefits			\$21,667
Technology and Communication Equipment for two new hires			\$6,000
Workstation and office supplies for two new hires			\$2,000
Motel room rentals, minor repairs, damages, and cleaning fees			\$200,000
<b>ARPA Subtotal</b>			<b>\$348,000</b>
<b>Subtotal of all above expenses:</b>			<b>\$2,238,615</b>
<b>Indirect and Admin. Expenses</b>			
CHG Funding (12%)			\$73,091
DRF Funding (12%) (excludes Governing Body Participation/Representation)			\$16,706
General Funds to cover DRF funded Governing Body Participation/Representation (12%)			\$360
ESG-CV Funding (Admin. 7%)			\$57,470
1406 Indirect Supplement (Paid by local document recording fees @ 12%)			\$30,000
DRF Funding to cover ESG-CV indirect shortfall (5% of ESG-CV direct costs) – excludes Street Outreach Activities			\$38,800
General Funds to cover ESG-CV indirect shortfall (5% of ESG-CV Street Outreach Activities only)			\$2,250
Veteran's Fund (Admin. 12%)			\$8,196
ARPA Indirect (12%)			\$41,760
<b>Indirect and Admin. Subtotal:</b>			<b>\$268,633</b>
<b>TOTAL BUDGET:</b>			<b>\$2,507,248</b>

\*Changes to the line item budget that exceed 10% of the line item amount must be approved in writing by the County. Indirect and fringe benefit cost rates shall not exceed the current federally approved rates. All allocated direct costs must be based on approved cost allocation plan.

\*\*During this grant period, a minimum of 36% of Rental Assistance – CHG Funds - must be paid out to for-profit or nonprofit private landlords, as required by the Washington Department of Commerce.

## II. Invoicing

1. The Contractor shall submit invoices to (include contract/PO #) [HL-BusinessOffice@co.whatcom.wa.us](mailto:HL-BusinessOffice@co.whatcom.wa.us).
2. The Contractor shall submit itemized invoices on a monthly basis in a format approved by the County. Monthly invoices must be submitted by the 15<sup>th</sup> of the month following the month of service. Invoices submitted for payment must include the items identified in the table above. Send invoice-related communication to Barbara Johnson-Vinna.
3. The Contractor shall submit the following monthly deliverables on time with truthful, accurate information:
  - a. 2021-23 Report from HMIS included with the Invoice (refer to related section of the CHG Guidelines addressing this requirement).
4. Payment by the County will be considered timely if it is made within 30 days of the receipt and acceptance of billing information from Contractor. The County may withhold payment of an invoice if the Contractor submits it more than 30 days after the expiration of this contract.

This is not research and development.

5. Invoices must include the following statement, with an authorized signature and date:

**I certify that the materials have been furnished, the services rendered, or the labor performed as described on this invoice.**

6. Duplication of Billed Costs or Payments for Service: The Contractor shall not bill the County for services performed or provided under this contract, and the County shall not pay the Contractor, if the Contractor has been or will be paid by any other source, including grants, for those costs used to perform or provide the services in this contract. The Contractor is responsible for any audit exceptions or disallowed amounts paid as a result of this contract.