



Application for Appointment to Whatcom County Boards and Commissions

Public Statement

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Title	Mr.
First Name	Dana
Last Name	Weber
Today's Date	2/4/2021
Street Address	1660 Sapphire Trail
City	Bellingham
Zip	98226
Do you live in & are you registered to vote in Whatcom County?	Yes
Do you have a different mailing address?	<i>Field not completed.</i>
Primary Telephone	2066612765
Secondary Telephone	<i>Field not completed.</i>
Email Address	d.e.weber80@gmail.com
1. Name of Board or Committee	Developmental Disabilities Board
2. Do you meet the residency, employment, and/or affiliation requirements of the position for which you're applying?	Yes
3. Which Council district do you live in?	District 3
4. Are you a US citizen?	Yes
5. Are you registered to vote in Whatcom County?	Yes

6. Have you declared candidacy (as defined by RCW 42.17A.055) for a paid elected office in any jurisdiction within the county? No

7. Have you ever been a member of this Board/Commission? No

8. Do you or your spouse have a financial interest in or are you an employee or officer of any business or agency that does business with Whatcom County? No

You may attach a resume or detailed summary of experience, qualifications, & interest in response to the following questions Dana-Weber Resume 2.pdf - attached

9. Please describe your occupation (or former occupation if retired), qualifications, professional and/or community activities, and education
I am currently the General Manager of the Best Western Plus Bellingham and Fox Hall. There i oversee a team of 20 for a 132 room hotel and conference center. One of our staff members is developmentally disabled and I am a strong advocate of developmental disability rights as my brother is autistic. I am also heavily involved with the local lodging community as the President of the Bellingham Whatcom County Lodging Association, serving on the Bellingham Whatcom County Tourism Board as secretary and serve on the Hospitality program advisory board for Whatcom Community College. I also formally served on the Whatcom Young Professionals board, serving as primary chair in 2019. I have now lived/worked in Whatcom County for 15 years and am dedicated to grow in the community and see it thrive!

10. Please describe why you're interested in serving on this board or commission
My brother is autistic and as I said before Developmental Disability rights are a high priority for me. He means the world to me and I want to give back and help him and other people like him thrive in this community.

References (please include daytime telephone number):
Tracy Weber 206-724-3274
Eric Hamerski 360-927-1072
Carolyn Gill 360-303-5464

Signature of applicant: Dana Weber

Place Signed / Submitted Bellingham, WA

DANA WEBER

General Manager with Best Western and Marriott Managerial Experience

Bellingham, WA 98226

d.e.weber80@gmail.com

206-661-2765

I have over 19 years experience in hotel operations and management and I am heavily involved in the community. I have worked up and down the I-5 corridor from Seattle to Burlington and most recently Bellingham. Currently, I manage the Best Western Plus at the Bellingham Airport where we have guest service scores in the top 10% of the brand and I have led the hotel to increase in revenue by more than 40% in it's first year as a Best Western Plus. At this same hotel, I oversaw a multi million dollar renovation and brand transition from independent to Best Western. In addition to my vast operations experience, I have led teams through and managed the logistics of multiple renovations at other hotels. I have also been the opening Front Office Manager for a full service hotel in Seattle and led a full service hotel as Assistant General Manager through a brand change from Best Western Plus to Four Points by Sheraton. I am ready to take the next step in my career and use my vast knowledge of P&L management, customer service management and operation management to further your organization.

Willing to relocate: Anywhere

Authorized to work in the US for any employer



WORK EXPERIENCE

General Manager

Best Western Plus Bellingham Airport Hotel - Bellingham, WA

April 2018 to Present

Bellingham, WA Apr 2018-Current

General Manager Providence Hospitality Partners

- Select Service hotel with 132 rooms and 4,000 square foot separate meeting space called Fox Hall
- Winner of September 2020 Best Western District 2 We Care Clean Award for Outstanding COVID 19 actions
- Instituted new policies after COVID 19 crisis began in March 2020.
- Manage staff of 25 team members
- Oversaw hotel through multi million renovation and brand transition from independent Hotel Bellingham to Best Western Plus.
- Hotel has consistently had strong guest service scores in the top 10% of the brand. Won highest guest service score award for Quarter 3 2019 of all Best Western Plus Hotels in District 2
- Hotel scored Outstanding in most recent QA inspection.
- After brand transition, hotel saw 40% increase in revenue from independent status.
- HR representative for hotel
- Handle all Accounts Payable and Receivable.
- Manage monthly and daily P&L Manager to ensure highest profitability.

Assistant General Manager/Revenue Manager

Four Points by Sheraton Bellingham - Bellingham, WA

March 2014 to April 2018

Bellingham, WA Mar 2014 - Current

Assistant General Manager/Revenue Manager Providence Hospitality Partners

- Full service hotel with 132 rooms, 2 restaurants and 11,000 sq. ft. of function space
- Manage staff of approximately 40 front desk, housekeeping and maintenance associates
- Assisted General Manager & Project Manager through \$5 million full property renovation project and brand conversion process
- Daily revenue management reviewing rate reports and trends.
- o During tenure hotel saw record one night revenue record with ADR's above \$200
- Run weekly yield management; Attend weekly staff meetings and executive committee meetings
- Provide forecasting for hotel (14, 30, 60 and 90 Day) - consistently accurate to 1-3% off actuals
- Maintain 115 ADR index on weekly STR during hotel's full operation.
- Run monthly Safety Meetings, serve as Vice-Chair
- Attend Quarterly Bellingham/Whatcom County Lodging Forums; act as liaison with Tourism board

General Manager

Fairfield Inn & Suites by Marriott - Burlington, WA

September 2013 to March 2014

Innsight Hotel Management Company

- Select service, 78 room hotel
- Team of 30 employees
- Oversaw room and property renovation project
- Active with Skagit Valley Chamber of Commerce

Director of Operations/Revenue Manager

Best Western Plus, Lakeway Inn & Conference Center - Bellingham, WA

March 2012 to September 2013

Providence Hospitality Partners

- Full service hotel with 132 rooms, 2 restaurants and 11,000 sq. ft. of function space
- Responsible for rooms departments: front office, housekeeping and maintenance

Assistant General Manager

Best Western Plus - Seattle, WA

September 2011 to March 2012

Clise Hotels

- Full Service hotel with 121 rooms, 1 restaurant and 6,000 sq. ft. of function space
- Responsible for rooms & food and beverage departments - 35 total employees
- Raised hotel ranking on TripAdvisor from #62 to #31 in less than 6 months
- Laid off when company condensed Seattle area properties

Rooms Division Manager/Revenue Manager

Best Western Plus, Lakeway Inn & Conference Center - Bellingham, WA

January 2006 to September 2011

Bellingham, WA Jan 2006 - Sep 2011

Providence Hospitality Partners

Rooms Division Manager/Revenue Manager

Mar 2010 - Sep 2011

Front Office Manager/Revenue Manager

Best Western Plus, Lakeway Inn & Conference Center

January 2006 to March 2010

Full service hotel with 132 rooms, 2 restaurants and 11,000 sq. ft. of function space

Front Office Manager

Silver Cloud Hotels - Seattle, WA
September 2003 to June 2005

Full service hotel with 179 rooms and restaurant

- Part of preopening team - hotel opened December 2003
- Oversight of 15 employees
- Responsible for revenue management

Front Desk Agent & Supervisor

Silver Cloud Hotels - Seattle, WA
April 2001 to September 2003

OTHER

- CPR/First Aid/AED Certified through October 2016
- Knowledge with multiple Property Management Systems including NOVA PLUS - MSI, FOSSE, RDP, Innfinity, Galaxy Lightspeed
- Certified Starwood Starquest Champion
- Class 12/13 Liquor License
- Food Handlers Permit
- Level 1 GM Certification through Best Western International
- ServSafe Certified through January 2019



EDUCATION

AA in Hospitality & Tourism Management

Highline Community College
2005



SKILLS

- **Revenue Management (10+ years)**
- **Hotel Management (10+ years)**
- **Forecasting (10+ years)**
- **Guest Services (10+ years)**
- **Office Management (10+ years)**
- **Profit & Loss (9 years)**
- **Management (10+ years)**
- **P&L Management (9 years)**
- **Payroll (10+ years)**
- **Pricing (10+ years)**
- **Operations Management (10+ years)**
- **Financial Report Writing (9 years)**



LINKS

<https://www.linkedin.com/in/danaweberhotel>



AWARDS

Highest Guest Service Score Award for all Best Western Plus Hotels in District 2

October 2019

Highest overall service and guest experience score for all of Best Western District 2 Best Western Plus Hotels in Q3 2019.

Best Western We Care Clean Award for District 2

September 2020

Award for outstanding preparations taken to keep guests safe during the COVID 19 crisis.



CERTIFICATIONS AND LICENSES

Best Western Certified General Manager

December 2018 to Present

Travelled to Phoenix, AZ and went through certification program for Best Western Hotels and Resorts.



GROUPS

Bellingham Whatcom County Tourism Board- Secretary

January 2019 to Present

Part of 12 member board helping promote and increase the tourism and associated businesses throughout Whatcom County.

President of Bellingham Whatcom County Lodging Association

January 2019 to Present

Oversee newly formed Lodging Association in 2019. Started first year as Secretary, moved to President in 2020. Help promote tourism and be organization to create lodging group to better all hotels for Whatcom County.

Whatcom Young Professionals Advisory Council Board

January 2016 to December 2019

Part of 12 member group organizing young professionals in Whatcom County through fun activities and networking events. Division of Bellingham Chamber of Commerce. Worked my way up to Vice Chair in 2018 and Principal Chair in 2019.

Advisory Board Member for Whatcom Community College Hospitality Tourism Program

September 2016 to Present

Help guide program at Whatcom Community College to better our young hospitality and tourism leaders!



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Title	Ms.
First Name	Megen
Last Name	Porter
Today's Date	3/5/2021
Street Address	223 Ashley Street
City	Bellingham
Zip	WA
Do you live in & are you registered to vote in Whatcom County?	Yes
Do you have a different mailing address?	<i>Field not completed.</i>
Primary Telephone	360-441-1994
Secondary Telephone	360-820-3333
Email Address	Megenporter79@gmail.com
1. Name of Board or Committee	Developmental Disabilities Board
2. Do you meet the residency, employment, and/or affiliation requirements of the position for which you're applying?	Yes
3. Which Council district do you live in?	District 1
4. Are you a US citizen?	Yes
5. Are you registered to vote in Whatcom County?	Yes

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If yes, please list dates:	2018-present
8. Do you or your spouse have a financial interest in or are you an employee or officer of any business or agency that does business with Whatcom County?	No
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9. Please describe your occupation (or former occupation if retired), qualifications, professional and/or community activities, and education	Paralegal, housing
10. Please describe why you're interested in serving on this board or commission	Parent of disabled student
References (please include daytime telephone number):	<i>Field not completed.</i>
Signature of applicant:	Megen Porter
Place Signed / Submitted	Bellingham, wa