

VAN BEEK DRYWALL INC.



2435 Strider Lane
Suite 101
Bellingham, WA 98226
360-647-8070 • Fax 647-8069
FULL SERVICE DRYWALL & METAL STUD FRAMING
WA LIC # VANBEDI101KA

Whatcom County Council Members:

My name is Doug Van Beek, I am President and owner of Van Beek Drywall, Inc. We are a local company that I started 38 years ago and currently employ 92 employees doing metal stud framing, drywall, insulation, painting and acoustic ceiling and wall panels. Public Works has typically been about 20% of our work load depending on our local economy.

It cost us a considerable amount of our time and resources to bid on a public works project so I only choose to bid on projects that we have a good chance of success. The first thing I look at when making a decision to bid or not is if the project has a 15% apprenticeship requirement, because if there is we have a chance of not being awarded the project even if we are low bid.

I will use Sehome High School as an example. Bellingham School Dist. made a good decision to waive the 15% apprenticeship requirement on certain trades to encourage local companies to have a chance at doing this work because 85% of local companies are non-union so cannot help towards the 15%. We were the successful bid saving the school district 280,000 from the next bidder. If we were not able to bid Dawson as GCCM would have had to solicit to an out of town company to come up with the required 3rd bid so potentially sending this work to out of town workers commuting I-5 daily and moving these dollars (and apprentices) out of this community.

We are always recruiting and training new employees as any good company does so I see this as only hurting local apprentice training by giving local companies less opportunities. Here are some statistics to back this up. We have 14 foreman or leaders and 8 of them have been trained through our company. At Sehome we had 43,218 man hours. 9,682 were performed by personnel at some level of training but not at journey status yet trained with in our company so around 22% were of non-journeyman status.

We have trained and retain some of the best craftsmen in our local area in our specific trades through our own system and any other successful company is doing the same. The problem is attracting the next generation to the construction industry with a teachable attitude and work ethic and I see a 15% requirement as no help to that and probably hurting with less opportunities we would have to offer here locally.

Thanks for reading and feel free to contact me if you have any questions.
doug@vanbeekdrywall.com

Sincerely

Doug Van Beek

SE HOME

Emp. #	Journey level	man hrs
112	J	80.50
13	J	152.00
131	J	701.00
150	J	1531.50
16	J	2276.00
20	J	16.00
207	J	1540.50
21	J	45.00
23	J	95.00
265	J	591.00
267	J	1975.50
273	J	35.00
28	J	63.50
299	J	324.00
300	J	472.00
31	J	1240.00
315	J	539.00
317	J	1081.25
340	J	691.50
341	J	669.50
343	J	1241.00
349	J	1808.00
350	J	1511.00
377	J	534.50
378	J	550.50
379	J	281.00
38	J	1835.00
396	J	369.50
40	J	1034.50
411	J	499.00
414	J	539.25
42	J	462.50
433	J	196.50
436	J	144.50
441	J	925.00
445	J	304.25
452	J	15.00
457	J	1655.25
459	J	167.75
460	J	298.00
471	J	154.00
475	J	150.00
476	J	184.00
55	J	496.50
57	J	32.50
58	J	945.00
63	J	642.50

68	J	1673.50
71	J	766.50
Total	J	<u>33536.25</u>

Apprentice level

185	A	282.25
278	A	397.50
313	A	1214.00
331	A	917.50
407	A	111.50
415	A	124.25
416	A	1158.25
417	A	315.25
421	A	536.50
429	A	199.75
434	A	27.50
437	A	1304.50
443	A	1005.50
448	A	584.00
463	A	64.00
469	A	472.00
470	A	22.50
479	A	58.75
480	A	60.00
86	A	827.00
Total	A	<u>9682.50</u>

Total	J	33536.25 man hrs
Total	A	9682.50
Total		43218.75

Percentage of A 22.00%