EXHIBIT "C"

SIEMENS

Inclusions

- · Siemens to provide and install (1) new Desigo server
 - Includes (2) 27" monitors, (1) keyboard, (1) mouse
- Siemens to provide and install Desigo software licensing on server
 - Software licensing to accommodate existing point count
 - · Includes (2,225) building automation points
 - · Includes (4) client licenses
- Desigo point renaming:
 - Update point naming convention to meet Desigo CC requirement
 - Includes physical and virtual points (up to a total of 937)
 - · (608) physical and virtual
 - · (329) FLN devices
- DPU Migrations
 - Disconnect and replace the following FLN devices:
 - (5) DPUs
 - DPUs will be converted to P1-BIM with appropriate TX/IO modules
 - Migration kits included to allow for re-use of existing enclosure
 - · Operational check out upon completion
- · Provide and install a new graphics package:
 - Includes (219) graphics
 - Siemens to review initial graphics package with Whatcom County Facilities
- · Integrate existing field controllers, connected TECs, and integration points
 - Export existing Insight Apogee database and import database to Desigo CC platform
 - Set up user accounts within Desigo CC
 - · Review reports set up within Insight Apogee
 - · Set up reports seen in Insight Apogee to Desigo CC
 - Set up trend views within Desigo CC
 - Set remote notification as seen within existing Insight Apogee system
 - · Create user defined views within Desigo CC
- · Provide up to (16) hours of on site operator training
 - It is recommended that on site users take instructor led training classes available at Siemens Bellevue office
 - · This proposal does not include instructor led training classes



Clarifications & Exclusions

- Pricing excludes Washington State Sales Tax.
- Pricing excludes repair or replacement of any failed end devices.
- All Work is quoted on a straight time basis. Straight time is defined as Monday through Friday, exclusive of holidays, from approximately 8:00am to 5:00pm.
- Modifications to existing programming code excluded.
- · Recommissioning of systems excluded.

Pricing Breakout

Desigo Server	Sell Price
Total	\$11,863.84
Desigo Software Licensing	Sell Price
Total	\$8,833.27
Point Renaming	Sell Price
Total	\$20,092.57
DPU Migrations	Sell Price
Total	\$19,566.84
Graphics	Sell Price
Total	\$88,400.19
Field Panel Import	Sell Price
Total	\$50,867.42

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Sell Price

Total Quote Price

\$199,624.13