

**WHATCOM COUNTY
SHERIFF'S OFFICE**
DONNELL "TANK" TANKSLEY
Sheriff



PUBLIC SAFETY BUILDING
311 Grand Avenue
Bellingham, WA 98225
(360) 778-6600

MEMORANDUM

TO: Satpal Sidhu, County Executive
FROM: Steve Harris, Undersheriff 
DATE: December 31, 2025
RE: Axon Enterprise, Inc.
Master Services and Purchasing Agreement
Whatcom County Contract #202012030
Amendment #2

Enclosed for your review and signature are (2) original Amendment #2 documents for Axon Enterprises, Inc. Master Services and Purchasing Agreement, W.C. Contract No. 202012030.

Background and Purpose

The Sheriff's Office entered into a Five (5) Year Master Services and Purchasing Agreement with Axon Enterprises, Inc. to implement a BWC Program in 2020.

This amendment is for thirty-six (36) additional months of Axon's proprietary cloud-based storage, software, and professional services utilized by both our Prosecuting Attorney's Office and Public Defender's Office. Additionally, this amendment includes the replacement of ninety (90) body worn cameras, five (5) Multi-Bay docking stations, and seven (7) single bay docking stations. **The hardware replacement was paid for in the original five-year contract and carries forward in this new amendment.**

All services associated with this amendment will expire on 01/15/2029.

Funding Amount and Source

Total amendment is \$236,764.35 with annual payments of \$78921.45 for years 2025 - 2027. The Sheriff's Office has current budget authority to make these annual payments

Differences from Previous Agreement

Amendment ends the pre-payment of future replacement hardware (Technology Assurance Plan)

Please contact Undersheriff Harris at extension 6718 if you have any questions or concerns.

Thank you.

Whatcom County Contract No.
202012030-2

Amendment No. 2
Whatcom County Contract No. 202012030
CONTRACT BETWEEN WHATCOM COUNTY AND
AXON ENTERPRISE, INC.

THIS AMENDMENT is to the Contract between Whatcom County and Axon Enterprise, Inc., dated December 15, 2020 and designated "Whatcom County Contract No. 202012030". In consideration of the mutual benefits to be derived, the parties agree to the following:

This Amendment extends the term of this Agreement through Jan 15, 2029, and increases the maximum consideration by \$236,764.35 to a total consideration of \$720,659.96.

This Amendment also adds the following to the Scope of Work, Exhibit A:

36 month extension & Hardware refresh Quote: Q-753274-45993CN \$236,764.35

Unless specifically amended by this agreement, all other terms and conditions of the original contract shall remain in full force and effect.

This Amendment takes effect: January 16, 2026, regardless of the date of signature.

IN WITNESS WHEREOF, Whatcom County and Axon Enterprise, Inc. have executed this Amendment on the date and year below written.

DATED this 14th day of January, 2026.

CONTRACTOR:

Axon Enterprise, Inc. by:

Robert E. Driscoll, Jr. 1/14/2026

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Robert Driscoll, VP, Assoc. General Counsel

WHATCOM COUNTY:

Recommended for Approval:

Donnell "Tank" Tanksley ^{For} 12/31/25
Donnell "Tank" Tanksley, Sheriff Date

Approved as to form:

Approved via email BW/AD 12/5/25
Prosecuting Attorney Date

Approved:

Accepted for Whatcom County:

By: *Satpal Singh Sidhu* 1/14/2026
DocuSigned by:
1192C7C18B664E3...
Satpal Singh Sidhu, Whatcom County Executive

CONTRACTOR INFORMATION:

CONTRACTOR

Axon Enterprise, Inc.
17800 N. 85th St.
Scottsdale, Arizona 85255

Contact Phone: (602) 708-0074
Contact Email: cneubeck@axon.com



Axon Enterprise, Inc.
 17800 N 85th St
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic:(800) 978-2737
 International: +1.800.978.2737

Q-753274-46036CN

Issued: 01/14/2026

Quote Expiration: 01/30/2026

Estimated Contract Start Date: 01/15/2026

Account Number: 109193

Payment Terms:

Mode of Delivery: UPS-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Whatcom County Sheriff's Office - WA 311 Grand Ave Bellingham, WA 98225-4048 USA	Whatcom County Sheriff's Office - WA 311 Grand Ave Bellingham WA 98225-4048 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Chris Neubeck Phone: +1 6027080074 Email: cneubeck@axon.com Fax: (480) 658-0629	Jason Gum Phone: (360) 676-6650 Email: jgum@co.whatcom.wa.us Fax: (360) 738-2494

Quote Summary

Program Length	36 Months
TOTAL COST	\$225,208.96
ESTIMATED TOTAL W/ TAX	\$236,647.52

Discount Summary

Average Savings Per Year	\$35,930.80
TOTAL SAVINGS	\$107,792.40

Payment Summary

Date	Subtotal	Tax	Total
Jan 2026	\$75,069.66	\$3,812.85	\$78,882.51
Jan 2027	\$75,069.65	\$3,812.85	\$78,882.50
Jan 2028	\$75,069.65	\$3,812.86	\$78,882.51
Total	\$225,208.96	\$11,438.56	\$236,647.52

Quote Unbundled Price: **\$333,001.36**
 Quote List Price: **\$333,001.36**
 Quote Subtotal: **\$225,208.96**

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
A la Carte Hardware									
H00003	AB4 1-Bay Dock Bundle	7			\$229.00	\$0.00	\$0.00	\$0.00	\$0.00
H00001	AB4 Camera Bundle	90			\$899.00	\$0.00	\$0.00	\$0.00	\$0.00
H00002	AB4 Multi Bay Dock Bundle	5			\$1,638.90	\$0.00	\$0.00	\$0.00	\$0.00
A la Carte Software									
50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	2	36		\$27.06	\$27.06	\$1,948.32	\$177.30	\$2,125.62
50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	36		\$31.64	\$31.64	\$2,278.08	\$207.31	\$2,485.39
50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	2	36		\$107.20	\$107.20	\$7,718.40	\$0.00	\$7,718.40
73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	300	36		\$0.78	\$0.78	\$8,424.00	\$0.00	\$8,424.00
73618	AXON COMMUNITY REQUEST	89	36		\$10.41	\$10.41	\$33,353.64	\$3,035.19	\$36,388.83
73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	89	36		\$26.02	\$26.02	\$83,368.08	\$0.00	\$83,368.08
ProLicense	Pro License Bundle	10	36		\$46.84	\$0.00	\$0.00	\$0.00	\$0.00
BasicLicense	Basic License Bundle	89	36		\$15.61	\$15.54	\$49,791.94	\$4,531.06	\$54,323.00
A la Carte Warranties									
101648	AXON INTERVIEW - EXT WARRANTY - 5 YEARS	2			\$464.00	\$464.00	\$928.00	\$84.44	\$1,012.44
100944	AXON BODY 4 - EXT WARRANTY - SINGLE BAY DOCK	7	25		\$5.82	\$5.82	\$1,018.50	\$92.68	\$1,111.18
100943	AXON BODY 4 - EXT WARRANTY - EIGHT BAY DOCK	5	25		\$22.48	\$22.48	\$2,810.00	\$255.71	\$3,065.71
100942	AXON BODY 4 - EXT WARRANTY - CAMERA	90	25		\$14.92	\$14.92	\$33,570.00	\$3,054.87	\$36,624.87
Total							\$225,208.96	\$11,438.56	\$236,647.52

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 1-Bay Dock Bundle	100201	AXON BODY 4 - DOCK - SINGLE BAY	7	1	01/15/2026
AB4 1-Bay Dock Bundle	71104	AXON - DOCK/DATAPORT POWERCORD - NORTH AMERICA	7	1	01/15/2026
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	90	1	01/15/2026
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	3	1	01/15/2026
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	99	1	01/15/2026
AB4 Camera Bundle	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	99	1	01/15/2026
AB4 Camera Bundle	71026	AXON BODY - MOUNT - MAGNET FLEXIBLE REINFORCED RAPIDLOCK	99	1	01/15/2026

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	5	1	01/15/2026
AB4 Multi Bay Dock Bundle	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	5	1	01/15/2026
AB4 Multi Bay Dock Bundle	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	5	1	01/15/2026

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	89	01/15/2026	01/14/2029
Basic License Bundle	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	89	01/15/2026	01/14/2029
Pro License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	30	01/15/2026	01/14/2029
Pro License Bundle	73746	AXON EVIDENCE - ECOM LICENSE - PRO	10	01/15/2026	01/14/2029
A la Carte	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	2	01/15/2026	01/14/2029
A la Carte	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	01/15/2026	01/14/2029
A la Carte	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	2	01/15/2026	01/14/2029
A la Carte	73618	AXON COMMUNITY REQUEST	89	01/15/2026	01/14/2029
A la Carte	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	300	01/15/2026	01/14/2029
A la Carte	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	89	01/15/2026	01/14/2029

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	101648	AXON INTERVIEW - EXT WARRANTY - 5 YEARS	2		
A la Carte	100942	AXON BODY 4 - EXT WARRANTY - CAMERA	90	12/15/2026	01/14/2029
A la Carte	100943	AXON BODY 4 - EXT WARRANTY - EIGHT BAY DOCK	5	12/15/2026	01/14/2029
A la Carte	100944	AXON BODY 4 - EXT WARRANTY - SINGLE BAY DOCK	7	12/15/2026	01/14/2029

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	311 Grand Ave	Bellingham	WA	98225-4048	USA

Payment Details

Jan 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	100942	AXON BODY 4 - EXT WARRANTY - CAMERA	90	\$11,190.00	\$1,018.29	\$12,208.29
Year 1	100943	AXON BODY 4 - EXT WARRANTY - EIGHT BAY DOCK	5	\$936.67	\$85.24	\$1,021.91
Year 1	100944	AXON BODY 4 - EXT WARRANTY - SINGLE BAY DOCK	7	\$339.50	\$30.89	\$370.39
Year 1	101648	AXON INTERVIEW - EXT WARRANTY - 5 YEARS	2	\$309.33	\$28.15	\$337.48
Year 1	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	2	\$649.44	\$59.10	\$708.54
Year 1	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	\$759.36	\$69.10	\$828.46
Year 1	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	2	\$2,572.80	\$0.00	\$2,572.80
Year 1	73618	AXON COMMUNITY REQUEST	89	\$11,117.88	\$1,011.73	\$12,129.61
Year 1	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	300	\$2,808.00	\$0.00	\$2,808.00
Year 1	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	89	\$27,789.37	\$0.00	\$27,789.37
Year 1	BasicLicense	Basic License Bundle	89	\$16,597.31	\$1,510.35	\$18,107.66
Year 1	H00001	AB4 Camera Bundle	90	\$0.00	\$0.00	\$0.00
Year 1	H00002	AB4 Multi Bay Dock Bundle	5	\$0.00	\$0.00	\$0.00
Year 1	H00003	AB4 1-Bay Dock Bundle	7	\$0.00	\$0.00	\$0.00
Year 1	ProLicense	Pro License Bundle	10	\$0.00	\$0.00	\$0.00
Total				\$75,069.66	\$3,812.85	\$78,882.51

Jan 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	100942	AXON BODY 4 - EXT WARRANTY - CAMERA	90	\$11,190.00	\$1,018.29	\$12,208.29
Year 2	100943	AXON BODY 4 - EXT WARRANTY - EIGHT BAY DOCK	5	\$936.67	\$85.24	\$1,021.91
Year 2	100944	AXON BODY 4 - EXT WARRANTY - SINGLE BAY DOCK	7	\$339.50	\$30.89	\$370.39
Year 2	101648	AXON INTERVIEW - EXT WARRANTY - 5 YEARS	2	\$309.33	\$28.15	\$337.48
Year 2	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	2	\$649.44	\$59.10	\$708.54
Year 2	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	\$759.36	\$69.10	\$828.46
Year 2	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	2	\$2,572.80	\$0.00	\$2,572.80
Year 2	73618	AXON COMMUNITY REQUEST	89	\$11,117.88	\$1,011.73	\$12,129.61
Year 2	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	300	\$2,808.00	\$0.00	\$2,808.00
Year 2	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	89	\$27,789.36	\$0.00	\$27,789.36
Year 2	BasicLicense	Basic License Bundle	89	\$16,597.31	\$1,510.35	\$18,107.66
Year 2	H00001	AB4 Camera Bundle	90	\$0.00	\$0.00	\$0.00
Year 2	H00002	AB4 Multi Bay Dock Bundle	5	\$0.00	\$0.00	\$0.00
Year 2	H00003	AB4 1-Bay Dock Bundle	7	\$0.00	\$0.00	\$0.00
Year 2	ProLicense	Pro License Bundle	10	\$0.00	\$0.00	\$0.00
Total				\$75,069.65	\$3,812.85	\$78,882.50

Jan 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	100942	AXON BODY 4 - EXT WARRANTY - CAMERA	90	\$11,190.00	\$1,018.29	\$12,208.29

Jan 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	100943	AXON BODY 4 - EXT WARRANTY - EIGHT BAY DOCK	5	\$936.67	\$85.23	\$1,021.90
Year 3	100944	AXON BODY 4 - EXT WARRANTY - SINGLE BAY DOCK	7	\$339.50	\$30.90	\$370.40
Year 3	101648	AXON INTERVIEW - EXT WARRANTY - 5 YEARS	2	\$309.33	\$28.14	\$337.47
Year 3	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	2	\$649.44	\$59.10	\$708.54
Year 3	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	\$759.36	\$69.11	\$828.47
Year 3	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	2	\$2,572.80	\$0.00	\$2,572.80
Year 3	73618	AXON COMMUNITY REQUEST	89	\$11,117.88	\$1,011.73	\$12,129.61
Year 3	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	300	\$2,808.00	\$0.00	\$2,808.00
Year 3	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	89	\$27,789.36	\$0.00	\$27,789.36
Year 3	BasicLicense	Basic License Bundle	89	\$16,597.31	\$1,510.36	\$18,107.67
Year 3	H00001	AB4 Camera Bundle	90	\$0.00	\$0.00	\$0.00
Year 3	H00002	AB4 Multi Bay Dock Bundle	5	\$0.00	\$0.00	\$0.00
Year 3	H00003	AB4 1-Bay Dock Bundle	7	\$0.00	\$0.00	\$0.00
Year 3	ProLicense	Pro License Bundle	10	\$0.00	\$0.00	\$0.00
Total				\$75,069.65	\$3,812.86	\$78,882.51

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract NASPO OK-MA-145-21-100 (PA-Washington - NO. 05720) is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Shipment Timing

Shipment Variance. Estimated shipment dates are provided for planning purposes only and are not guarantees. Axon may ship hardware before or after the estimated shipment date, and failure to meet an estimated shipment date will not, by itself, constitute a breach, provided Axon uses commercially reasonable efforts to meet estimated shipment dates.

Refresh Shipment Timing

Technology Assurance Plan (TAP) Refresh Prior to Renewal. For Customers with expiring agreements that include TAP refresh rights, Axon may, in its discretion, ship refresh hardware under the existing contract while renewal or replacement agreements are in progress. Any such shipments will be deemed made under the terms of the existing contract until the new contract is fully executed, after which any applicable updates, fees, or adjustments will apply.

Rewrite Estimates

Estimated Amounts and Contract Terminations. Any amounts stated as due under existing or terminated contracts — including contract transfer balances carried forward to new or pending contracts — are estimates based on payments received as of the calculation date. These estimates may be adjusted if new contracts are not executed on the anticipated dates or if expected payments are not made.

Signed by:
Steve Harris
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1/14/2026

Signature

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Date Signed

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1/14/2026

