

## WHATCOM COUNTY

Emergency Medical Services  
1500 N. State St., Suite 205  
Bellingham, WA 98225



## MEMORANDUM

To: Satpal Sidhu, County Executive  
From: Deborah Arthur, EMS Manager  
Re: Approval of New Stryker Contract Amendment for EMS Captain Equipment – Original [Contract C#202011005](#)  
Date: December 31, 2025

### Purpose

Request approval of an amendment to the County's existing Stryker Sales, LLC agreement ([Contract C#202011005](#)), to incorporate additional EMS Captain equipment and associated service coverage, resulting in an updated annual contract amount beginning in 2026. There are no changes to the termination dates of the original contract.

### Background

Whatcom County entered into a 10-year agreement with Stryker Sales, LLC in 2020 for EMS equipment and service coverage at an annual cost of \$468,316. In 2022, the contract was amended to support the addition of a new paramedic unit in Lynden, increasing the annual cost to \$645,181 (not including taxes)

In 2025, the County established an EMS Captain position to enhance field supervision and medical oversight. The original contract did not include the additional LifePak 35 monitor/defibrillator, LUCAS device, and related accessories required to support EMS Captain operations. Stryker has issued Amendment No. 006 to Equipment Schedule No. 001 under Master Agreement No. 2110108727 to add this equipment and restate service coverage. Approval of this amendment will increase the annual contract amount to \$668,595 (not including taxes) for the period 2026 through 2030. This is an additional \$23,414 per year, or **\$25,521** per year with 9% tax included.

### Budget

Budget authority for the additional EMS Captain equipment was initially approved through [Additional Service Request \(ASR\) 2025-7225](#) for \$15,000. Subsequent review determined that the original ASR did not fully account for all equipment costs and associated taxes. A Supplemental Budget Request (SBR) was submitted to Finance on December 31, 2025, requesting an additional \$10,521 per year.

The approved ASR and SBR together provide budget authority totaling **\$25,521** per year, or **\$127,605** over five years, beginning January 1, 2026. This funding supports the increase in the annual contract amount reflected in the proposed amendment. No additional appropriation is required.

### **Justification**

This equipment package is essential to EMS field supervisory operations and supports the EMS Captain role by providing:

- Advanced cardiac and vital-sign diagnostic capability (LifePak 35)
- High-quality mechanical CPR support (LUCAS 3.1)
- Standardized equipment compatibility with existing countywide EMS resources
- Improved medical oversight readiness during multi-patient or high-acuity incidents

Amending the existing Stryker contract maintains systemwide equipment standardization, reduces training and maintenance complexity, and leverages existing ProCare service arrangements.

### **Recommendation**

Approve the new Stryker contract (Schedule 002 to Master Agreement 2110108727) as a standalone agreement running concurrently with [Contract C#202011005](#).

Please contact Deborah Arthur at (360) 927-1155 or [darthur@co.whatcom.wa.us](mailto:darthur@co.whatcom.wa.us) with any questions regarding this request or the associated contracts.