

WHATCOM COUNTY CONTRACT INFORMATION SHEET

Whatcom County Contract No.

Originating Department:	35 Sheriff's Office		
Division/Program: (i.e. Dept, Division and Program)	3520 Bureau of LE & Investigations / 351000 Administration		
Contract or Grant Administrator:	Steve Harris, Undersheriff		
Contractor's / Agency Name:	Axon Enterprise, Inc		
Is this a New Contract? If not, is this an Amendment or Renewal to an Existing Contract? Yes <input type="radio"/> No <input checked="" type="radio"/> Yes <input checked="" type="radio"/> No <input type="radio"/> If Amendment or Renewal, (per WCC 3.08.100 (a)) Original Contract #: 202012030			
Does contract require Council Approval? Yes <input checked="" type="radio"/> No <input type="radio"/> If No, include WCC: _____ Already approved? Council Approved Date: _____ (Exclusions see: Whatcom County Codes 3.06.010, 3.08.090 and 3.08.100)			
Is this a grant agreement? Yes <input type="radio"/> No <input checked="" type="radio"/> If yes, grantor agency contract number(s): _____ CFDA#: _____			
Is this contract grant funded? Yes <input type="radio"/> No <input checked="" type="radio"/> If yes, Whatcom County grant contract number(s): _____			
Is this contract the result of a RFP or Bid process? Contract _____ Yes <input type="radio"/> No <input checked="" type="radio"/> If yes, RFP and Bid number(s): NASPO State Contract 06316 Cost Center: 10003500			
Is this agreement excluded from E-Verify? No <input checked="" type="radio"/> Yes <input type="radio"/> If no, include Attachment D Contractor Declaration form.			
If YES, indicate exclusion(s) below: <input type="checkbox"/> Professional services agreement for certified/licensed professional. <input type="checkbox"/> Goods and services provided due to an emergency <input type="checkbox"/> Contract work is for less than \$100,000. <input type="checkbox"/> Contract for Commercial off the shelf items (COTS). <input type="checkbox"/> Contract work is for less than 120 days. <input type="checkbox"/> Work related subcontract less than \$25,000. <input type="checkbox"/> Interlocal Agreement (between Governments). <input type="checkbox"/> Public Works - Local Agency/Federally Funded FHWA.			
Contract Amount:(sum of original contract amount and any prior amendments): \$ 483,600.03 This Amendment Amount: \$ 236,764.35 Total Amended Amount: \$ 720,364.38		Council approval required for; all property leases, all Interlocal agreements, contracts or bid awards exceeding \$75,000, and grants exceeding \$40,000 and and professional service contract amendments that have an increase greater than \$10,000 or 10% of contract amount, whichever is greater, except when: 1. Exercising an option contained in a contract previously approved by the council. 2. Contract is for design, construction, r-o-w acquisition, prof. services, or other capital costs approved by council in a capital budget appropriation ordinance. 3. Bid or award is for supplies. 4. Equipment is included in Exhibit "B" of the Budget Ordinance. 5. Contract is for manufacturer's technical support and hardware maintenance of electronic systems and/or technical support and software maintenance from the developer of proprietary software currently used by Whatcom County.	
Summary of Scope: The Sheriff's Office entered into a Five (5) Year Master Services and Purchasing Agreement with Axon Enterprises, Inc. to implement a BWC Program in 2020. This amendment is for thirty-six (36) additional months of Axon's proprietary cloud-based storage, software, and professional services utilized by both our Prosecuting Attorney's Office and Public Defender's Office. Additionally, this amendment includes the replacement of multiple cameras and docking stations.			
Term of Contract: upon execution		Expiration Date: 36 months from date of execution	

Contract Routing:	1. Prepared by: D. Duling	Date: 12/23/25
	2. Attorney signoff: Approved via email BW/DD	Date: 12/05/25
	3. AS Finance reviewed: Approved via email AT/DD	Date: 12/31/25
	4. IT reviewed (if IT related): Approved via email PR/SH	Date: _____
	5. Contractor signed: _____	Date: _____
	6. Executive contract review: _____	Date: _____
	7. Council approved, if necessary: _____	Date: _____
	8. Executive signed: _____	Date: _____
	9. Original to Council: _____	Date: _____

Amendment No. 2
 Whatcom County Contract No. 202012030
 CONTRACT BETWEEN WHATCOM COUNTY AND
AXON ENTERPRISE, INC.

THIS AMENDMENT is to the Contract between Whatcom County and Axon Enterprise, Inc., dated December 15, 2020 and designated "Whatcom County Contract No. 202012030". In consideration of the mutual benefits to be derived, the parties agree to the following:

This Amendment extends the term of this Agreement through Jan 15, 2029, and increases the maximum consideration by \$236,764.35 to a total consideration of \$720,659.96.

This Amendment also adds the following to the Scope of Work, Exhibit A:

36 month extension & Hardware refresh Quote: Q-753274-45993CN \$236,764.35

Unless specifically amended by this agreement, all other terms and conditions of the original contract shall remain in full force and effect.

This Amendment takes effect: January 16, 2026, regardless of the date of signature.

IN WITNESS WHEREOF, Whatcom County and Axon Enterprise, Inc. have executed this Amendment on the date and year below written.

DATED this _____ day of _____, 20____.

CONTRACTOR:

Axon Enterprise, Inc.

 Robert Driscoll, VP, Assoc. General Counsel

STATE OF WASHINGTON)

) ss.

COUNTY OF WHATCOM)

On this ___ day of _____, 20____, before me personally appeared _____ to me known to be the _____ of the _____ and who executed the above instrument and who acknowledged to me the act of signing and sealing thereof.

 NOTARY PUBLIC in and for the State of Washington,

_____ printed name,

residing at _____.

My commission expires _____.

Recommended for Approval:

Sgt. For 12/31/25
Donnell "Tank" Tanksley, Sheriff Date

Prosecuting Attorney
Date

Accepted for Whatcom County:

STATE OF WASHINGTON)
) SS
COUNTY OF WHATCOM)

NOTARY PUBLIC in and for the State of Washington,
_____, printed name.
residing at _____. My commission
expires _____.

Contact Phone: (602) 708-0074
Contact Email: cneubeck@axon.com



Axon Enterprise, Inc.
17800 N 85th St
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737

Q-753274-45993CN

Issued: 12/02/2025

Quote Expiration: 12/31/2025

Estimated Contract Start Date: 01/15/2026

Account Number: 109193

Payment Terms:

Mode of Delivery: UPS-GND

Credit/Debit Amount: \$0.00

SHIP TO

Whatcom County Sheriff's Office - WA
311 Grand Ave
Bellingham,
WA
98225-4048
USA

BILL TO

Whatcom County Sheriff's Office - WA
311 Grand Ave
Bellingham
WA
98225-4048
USA
Email:

SALES REPRESENTATIVE

Chris Neubeck
Phone: +1 6027080074
Email: cneubeck@axon.com
Fax: (480) 658-0629

PRIMARY CONTACT

Jason Gum
Phone: (360) 676-6650
Email: jgum@co.whatcom.wa.us
Fax: (360) 738-2494

Quote Summary

Program Length	36 Months
TOTAL COST	\$225,431.46
ESTIMATED TOTAL W/ TAX	\$236,764.35

Discount Summary

Average Savings Per Year	\$35,856.63
TOTAL SAVINGS	\$107,569.90

Payment Summary

Date	Subtotal	Tax	Total
Dec 2025	\$75,143.82	\$3,777.63	\$78,921.45
Dec 2026	\$75,143.82	\$3,777.63	\$78,921.45
Dec 2027	\$75,143.82	\$3,777.63	\$78,921.45
Total	\$225,431.46	\$11,332.89	\$236,764.35

Quote Unbundled Price:	\$333,001.36
Quote List Price:	\$333,001.36
Quote Subtotal:	\$225,431.46

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
A la Carte Hardware									
H00003	AB4 1-Bay Dock Bundle	7			\$229.00	\$0.00	\$0.00	\$0.00	\$0.00
H00001	AB4 Camera Bundle	90			\$899.00	\$0.00	\$0.00	\$0.00	\$0.00
H00002	AB4 Multi Bay Dock Bundle	5			\$1,638.90	\$0.00	\$0.00	\$0.00	\$0.00
A la Carte Software									
50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	2	36		\$27.06	\$27.06	\$1,948.32	\$175.35	\$2,123.67
50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	36		\$31.64	\$31.64	\$2,278.08	\$205.02	\$2,483.10
50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	2	36		\$107.20	\$107.20	\$7,718.40	\$0.00	\$7,718.40
73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	300	36		\$0.78	\$0.78	\$8,424.00	\$0.00	\$8,424.00
73618	AXON COMMUNITY REQUEST	89	36		\$10.41	\$10.41	\$33,353.64	\$3,001.83	\$36,355.47
73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	89	36		\$26.02	\$26.02	\$83,368.08	\$0.00	\$83,368.08
ProLicense	Pro License Bundle	10	36		\$46.84	\$0.00	\$0.00	\$0.00	\$0.00
BasicLicense	Basic License Bundle	89	36		\$15.61	\$15.61	\$50,014.44	\$4,501.31	\$54,515.75
A la Carte Warranties									
101648	AXON INTERVIEW - EXT WARRANTY - 5 YEARS	2			\$464.00	\$464.00	\$928.00	\$83.52	\$1,011.52
100944	AXON BODY 4 - EXT WARRANTY - SINGLE BAY DOCK	7	25		\$5.82	\$5.82	\$1,018.50	\$91.66	\$1,110.16
100943	AXON BODY 4 - EXT WARRANTY - EIGHT BAY DOCK	5	25		\$22.48	\$22.48	\$2,810.00	\$252.90	\$3,062.90
100942	AXON BODY 4 - EXT WARRANTY - CAMERA	90	25		\$14.92	\$14.92	\$33,570.00	\$3,021.30	\$36,591.30
Total							\$225,431.46	\$11,332.89	\$236,764.35

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 1-Bay Dock Bundle	100201	AXON BODY 4 - DOCK - SINGLE BAY	7	1	12/15/2025
AB4 1-Bay Dock Bundle	71104	AXON - DOCK/DATAPORT POWERCORD - NORTH AMERICA	7	1	12/15/2025
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	90	1	12/15/2025
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	3	1	12/15/2025
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	99	1	12/15/2025
AB4 Camera Bundle	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	99	1	12/15/2025
AB4 Camera Bundle	71026	AXON BODY - MOUNT - MAGNET FLEXIBLE REINFORCED RAPIDLOCK	99	1	12/15/2025
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	5	1	12/15/2025

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 Multi Bay Dock Bundle	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	5	1	12/15/2025
AB4 Multi Bay Dock Bundle	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	5	1	12/15/2025

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	89	01/15/2026	01/14/2029
Basic License Bundle	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	89	01/15/2026	01/14/2029
Pro License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	30	01/15/2026	01/14/2029
Pro License Bundle	73746	AXON EVIDENCE - ECOM LICENSE - PRO	10	01/15/2026	01/14/2029
A la Carte	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	2	01/15/2026	01/14/2029
A la Carte	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	01/15/2026	01/14/2029
A la Carte	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	2	01/15/2026	01/14/2029
A la Carte	73618	AXON COMMUNITY REQUEST	89	01/15/2026	01/14/2029
A la Carte	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	300	01/15/2026	01/14/2029
A la Carte	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	89	01/15/2026	01/14/2029

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	101648	AXON INTERVIEW - EXT WARRANTY - 5 YEARS	2		
A la Carte	100942	AXON BODY 4 - EXT WARRANTY - CAMERA	90	12/15/2026	01/14/2029
A la Carte	100943	AXON BODY 4 - EXT WARRANTY - EIGHT BAY DOCK	5	12/15/2026	01/14/2029
A la Carte	100944	AXON BODY 4 - EXT WARRANTY - SINGLE BAY DOCK	7	12/15/2026	01/14/2029

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	311 Grand Ave	Bellingham	WA	98225-4048	USA

Payment Details

Dec 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	100942	AXON BODY 4 - EXT WARRANTY - CAMERA	90	\$11,190.00	\$1,007.10	\$12,197.10
Year 1	100943	AXON BODY 4 - EXT WARRANTY - EIGHT BAY DOCK	5	\$936.67	\$84.30	\$1,020.97
Year 1	100944	AXON BODY 4 - EXT WARRANTY - SINGLE BAY DOCK	7	\$339.50	\$30.55	\$370.05
Year 1	101648	AXON INTERVIEW - EXT WARRANTY - 5 YEARS	2	\$309.33	\$27.84	\$337.17
Year 1	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	2	\$649.44	\$58.45	\$707.89
Year 1	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	\$759.36	\$68.34	\$827.70
Year 1	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	2	\$2,572.80	\$0.00	\$2,572.80
Year 1	73618	AXON COMMUNITY REQUEST	89	\$11,117.88	\$1,000.61	\$12,118.49
Year 1	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	300	\$2,808.00	\$0.00	\$2,808.00
Year 1	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	89	\$27,789.36	\$0.00	\$27,789.36
Year 1	BasicLicense	Basic License Bundle	89	\$16,671.48	\$1,500.44	\$18,171.92
Year 1	H00001	AB4 Camera Bundle	90	\$0.00	\$0.00	\$0.00
Year 1	H00002	AB4 Multi Bay Dock Bundle	5	\$0.00	\$0.00	\$0.00
Year 1	H00003	AB4 1-Bay Dock Bundle	7	\$0.00	\$0.00	\$0.00
Year 1	ProLicense	Pro License Bundle	10	\$0.00	\$0.00	\$0.00
Total				\$75,143.82	\$3,777.63	\$78,921.45

Dec 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	100942	AXON BODY 4 - EXT WARRANTY - CAMERA	90	\$11,190.00	\$1,007.10	\$12,197.10
Year 2	100943	AXON BODY 4 - EXT WARRANTY - EIGHT BAY DOCK	5	\$936.67	\$84.30	\$1,020.97
Year 2	100944	AXON BODY 4 - EXT WARRANTY - SINGLE BAY DOCK	7	\$339.50	\$30.55	\$370.05
Year 2	101648	AXON INTERVIEW - EXT WARRANTY - 5 YEARS	2	\$309.33	\$27.84	\$337.17
Year 2	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	2	\$649.44	\$58.45	\$707.89
Year 2	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	\$759.36	\$68.34	\$827.70
Year 2	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	2	\$2,572.80	\$0.00	\$2,572.80
Year 2	73618	AXON COMMUNITY REQUEST	89	\$11,117.88	\$1,000.61	\$12,118.49
Year 2	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	300	\$2,808.00	\$0.00	\$2,808.00
Year 2	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	89	\$27,789.36	\$0.00	\$27,789.36
Year 2	BasicLicense	Basic License Bundle	89	\$16,671.48	\$1,500.44	\$18,171.92
Year 2	H00001	AB4 Camera Bundle	90	\$0.00	\$0.00	\$0.00
Year 2	H00002	AB4 Multi Bay Dock Bundle	5	\$0.00	\$0.00	\$0.00
Year 2	H00003	AB4 1-Bay Dock Bundle	7	\$0.00	\$0.00	\$0.00
Year 2	ProLicense	Pro License Bundle	10	\$0.00	\$0.00	\$0.00
Total				\$75,143.82	\$3,777.63	\$78,921.45

Dec 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	100942	AXON BODY 4 - EXT WARRANTY - CAMERA	90	\$11,190.00	\$1,007.10	\$12,197.10

Dec 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	100943	AXON BODY 4 - EXT WARRANTY - EIGHT BAY DOCK	5	\$936.67	\$84.30	\$1,020.97
Year 3	100944	AXON BODY 4 - EXT WARRANTY - SINGLE BAY DOCK	7	\$339.50	\$30.56	\$370.06
Year 3	101648	AXON INTERVIEW - EXT WARRANTY - 5 YEARS	2	\$309.33	\$27.84	\$337.17
Year 3	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	2	\$649.44	\$58.45	\$707.89
Year 3	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	\$759.36	\$68.34	\$827.70
Year 3	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	2	\$2,572.80	\$0.00	\$2,572.80
Year 3	73618	AXON COMMUNITY REQUEST	89	\$11,117.88	\$1,000.61	\$12,118.49
Year 3	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	300	\$2,808.00	\$0.00	\$2,808.00
Year 3	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	89	\$27,789.36	\$0.00	\$27,789.36
Year 3	BasicLicense	Basic License Bundle	89	\$16,671.48	\$1,500.43	\$18,171.91
Year 3	H00001	AB4 Camera Bundle	90	\$0.00	\$0.00	\$0.00
Year 3	H00002	AB4 Multi Bay Dock Bundle	5	\$0.00	\$0.00	\$0.00
Year 3	H00003	AB4 1-Bay Dock Bundle	7	\$0.00	\$0.00	\$0.00
Year 3	ProLicense	Pro License Bundle	10	\$0.00	\$0.00	\$0.00
Total				\$75,143.82	\$3,777.63	\$78,921.45

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract NASPO OK-MA-145-21-100 (PA-Washington - NO. 05720) is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

12/2/2025

