

# Supplemental Budget Request

*Status:* Pending

## Non-Departmental

<i>Suppl ID #</i> 3118	<i>Fund</i> 130	<i>Cost Center</i> 130100	<i>Originator:</i> Tawni Helms
<i>Year 2</i> 2020		<i>Add'l FTE</i> <input type="checkbox"/>	<i>Priority</i> 1

**Name of Request:** Ambulance Equipment - ALS 360 Capital Purchase

X

---

**Department Head Signature (Required on Hard Copy Submission)** **Date**

<i>Costs:</i>	<i>Object</i>	<i>Object Description</i>	<i>Amount Requested</i>
	6625	Software Maint Contracts	\$5,596
	7060	Repairs & Maintenance	\$111,636
	7210.001	Intergov Prof Svcs	(\$113,640)
	7210	Intergov Prof Svcs	(\$284,100)
	7410	Equipment-Capital Outlay	\$3,805,277
	<i>Request Total</i>		<i>\$3,524,769</i>

**1a. Description of request:**

On March 24, 2020 Council approved the request to purchase replacement gurneys and load lifters for the EMS Advanced Life Support (ALS) Units. This request was approved through Budget Ordinance 2020-012. While this vendor was working with EMS Administration to fulfill the acquisition of the new gurneys, several Fire Agencies were also negotiating for replacement of the durable equipment housed within the ambulances. This equipment includes Life Paks, Vacuum Splints and LUCAS devices. The vendor presented a new rental program that affords a package deal for the replacement gurneys, loadlifts, lifepaks, and LUCAS devices to outfit the ambulances. This program known as the ALS 360 program includes automatic technology and equipment upgrades in approximately 3 years.

This rental agreement is expected to save the county \$1.7M dollars in capital investments over the term of the 10 year agreement. This new proposal would allow all of the equipment under a single replacement plan and fulfill a system wide capital equipment plan. In many ways, this capital lease program will help to define the capital reserve policies EMS has been working towards.

This proposal is presented net of budget authority authorized for gurneys in the March supplemental request.

**1b. Primary customers:**

Whatcom County residents and those seeking ambulance services.

**2. Problem to be solved:**

Whatcom County Emergency Medical Services (WCEMS) supports major equipment and capital purchases for the six Advanced Life Support (ALS) units (4 Primary units and 2 Backup units). All WCEMS response vehicles have enjoyed the flexibility and efficiency of utilizing an interchangeable gurney system for the transfer and transportation of patients. However, the current gurney is nearing the end of its service life, is out of compliance with current safety requirement and is not crash rated for use in the newer ambulances. In addition, the new generation of patient transportation systems is designed with a higher level of patient safety for patients over 250 lbs while using the power lift. This system is also shown to reduce Labor and Industries claims for back/shoulder and lifting injuries.

**3a. Options / Advantages:**

A singular purchase of the gurneys as originally approved in January 2020. This ensures WCEMS is consistently using integrated, standardized and updated technology throughout the system. The savings

# Supplemental Budget Request

Status: Pending

---

## Non-Departmental

---

Suppl ID # 3118

**Fund** 130

**Cost Center** 130100

**Originator:** Tawni Helms

---

is achieved through locking in a fixed price for the duration of the agreement, discounted pricing through the package deal, and most critically, upgrades and maintenance costs are included. This agreement will allow the EMS system to budget a fixed cost over the next 10 years.

**3b. Cost savings:**

Approximately \$1.7M in savings at the end of the 10 year rental agreement.

**4a. Outcomes:**

WCEMS will receive new equipment including Life Pak monitors/defibrillators, gurneys, Lucas Mechanical CPR devices and software associated with quality assurance through the interconnected technologies.

**4b. Measures:**

**5a. Other Departments/Agencies:**

ALS Providers; Bellingham Fire Department and Fire District 7

**5b. Name the person in charge of implementation and what they are responsible for:**

**6. Funding Source:**

EMS Levy Fund