# WHATCOM COUNTY ADMINISTRATIVE SERVICES

Finance Director Randy Rydel



#### FINANCE/ACCOUNTING

Whatcom County Courthouse 311 Grand Avenue, Suite #503 Bellingham, WA 98225-4082 Phone – (360) 778-5320 Fax – (360) 778-5321

### **MEMORANDUM**

TO: Satpal Singh Sidhu, County Executive

THROUGH: Aly Pennucci, Deputy Executive

Kayla Schott-Bresler, Deputy Executive

FROM: Randy Rydel, Finance Director

Perry Rice, IT Director

**DATE:** October 28, 2025

**SUBJECT:** Agreement for Budget Software Purchase

Enclosed for your consideration is the proposed agreement between Whatcom County and Euna Solutions, Inc. to purchase a commercial off-the-shelf budgeting solution software and related services.

## **Background and Purpose**

The existing budget software that Whatcom County departments use to develop and manage the biennial budget is over 20 years old and has limited functionality and usability. A core team of staff from Finance and Information Technology is currently working on a project to upgrade this software to a new, commercial-off-the-shelf budgeting software.

This team began researching available budgeting software options to meet the County's budgeting needs. This research included discussions with the City of Bellingham and other municipalities about their budgeting software. The team also reviewed available solutions through online study and assessed every vendor included in the Governmental Finance Officers Association (GFOA) Buyer's Guide for Budget & Business Intelligence.

The team narrowed the vendor list and held multiple calls with the top two vendors about their software solutions. Based on the needs gathered by County stakeholders and the capabilities of the software options, the team selected Euna Solutions, Inc. as the vendor of choice. Pursuant to an interlocal agreement with Pierce County, we now wish to enter into a three-year agreement with Euna Solutions, Inc. for its budgeting software, Euna Budget Professional.

#### **Funding Amount and Source**

The total year one amount of this agreement, including taxes, is \$232,931, including \$114,110 for one-time professional services (covered by the Financial System Upgrade Project-Based Budget) and \$99,588 for the first year of ongoing software subscription fees that will be funded currently and in the future from the Administrative Services Finance budget. This agreement will continue for years two and three, with a 3% increase in software subscription fees each year, for a total of \$441,159.37, including taxes.

Please contact Randy Rydel at x5323 or Perry Rice at x5235 with any questions or concerns regarding this agreement.