

**WHATCOM COUNTY
ADMINISTRATIVE SERVICES**



FINANCE/ACCOUNTING
Whatcom County Courthouse
311 Grand Avenue, Suite #503
Bellingham WA 98225-4082
Brad Bennett, Finance Manager

DATE: November 9, 2021
TO: Tyler Schroeder, Director of Administrative Services
FROM: Brad Bennett, AS Finance Manager
SUBJECT: Award of Bid #21-68, FN303 Mark 2 Less-Lethal Launchers

Background

Bids were duly advertised for the supply of 80 each FN303 Mark 2 Less-Lethal Launchers, associated equipment, and related accessories. Two responses were received to Bid #21-68 on Tuesday, October 19, 2021, as noted below:

BIDDER	Total Bid (includes 8.8% sales tax)
Proforce Law Enforcement	\$ 134,024.19
Arms Unlimited	\$ 86,062.98

The Whatcom County Sheriff's Office requests approval to award Bid #21-68 to vendor Arms Unlimited Incorporated, located in Las Vegas, Nevada. The total cost for this purchase, including delivery and sales tax, is \$86,062.98.

Funding

This was not a planned purchase, but is the result of changes made by the state legislature in July 2021 whereas the less-lethal devices currently used by the Whatcom County Sheriff's office are now illegal. Funding for these less-lethal launchers was approved in the General Fund by Council on Supplemental Budget Request #12, and appropriated on Ordinance #2021-051. I concur with this request.


AS Finance Manager

Approved as recommended:

Director of Administrative Services

Date of Council Action _____

WHATCOM COUNTY
SHERIFF'S OFFICE

BILL ELFO
SHERIFF



PUBLIC SAFETY BUILDING
311 Grand Avenue
Bellingham, WA 98225-4078
(360) 778-6600

MEMORANDUM

TO: Brad Bennett, AS Finance Manager
FROM: Doug Chadwick, Undersheriff
DATE: November 3, 2021
RE: Recommendation to Award Bid 21-68, FN-303 Mark 2 Less-Lethal Launchers

• Requested Action

The Whatcom County Sheriff's Office requests approval to purchase 80 FN303 Mark 2 Less-Lethal Launchers, associated equipment, and accessories from Arms Unlimited Incorporated, located in Las Vegas, Nevada, for the amount of \$86,062.98, including delivery and sales tax.

• Background and Purpose

The recent changes in Washington State law made less lethal devices utilized by the Whatcom County sheriff's Office (WCSO) illegal to use as of July 25, 2021. This includes our current less lethal bean bag rounds deployed through a 12-gauge shotgun and the 40 mm soft nose sponge rounds deployed through a hand-held launcher.

The WCSO uses less lethal launchers to provide a safer way to gain control over persons involved in potentially lethal encounters. Without the less lethal projectile deputies have to move into close proximity to armed individuals if they want to gain control over the individual. This close proximity is often a causal factor in the use of lethal force

The requested FN303 utilizes compress air to deploy a plastic impact projectile. The deployment of the FN303 produces very little sound, reduces on-scene stress and noise disruption, and is not confused with a lethal weapon such as a less lethal shotgun round.

Bids were duly advertised by Whatcom County Finance/Purchasing for these less-lethal launchers. Two responsive bids were received for Bid #21-68 on Tuesday, October 19, 2021, as noted below:

BIDDER	Total Bid Amount (includes 8.8% sales tax)
Proforce Law Enforcement	\$ 134,024.19
Arms Unlimited	\$ 86,062.98

- **Funding Amount and Source**

Funding for this purchase was approved in the General Fund on Supplemental Budget Request #12, ASR #2021-3275, as appropriated on Ordinance 2021-051.

- **Recommendation**

Please approve this purchase and forward to the Executive and County Council for approval at the November 23, 2021 meeting, per WCC 3.08.100.

Please contact Jason Gum, Chief Deputy, WCSO, extension 6619, if you have any questions or concerns regarding the terms of this award.

**Whatcom County
Bid #21-68
FN303 Mark 2 Less-Lethal Launchers**

Bid Response Forms

The bidder hereby acknowledges that they have read and understand all the specifications and bidding requirements. The bidder also acknowledges that any bid submitted which does not meet the minimum specifications may be deemed unresponsive and rejected on that basis.

Company Name Arms Unlimited Inc
 Address 3515 W. Post Rd #125
Las Vegas, NV 89118
 Submitted By Jack Chuang - Sales Specialist
 (Print Name & Title)
 Signature  Phone (702) 960-3114
 E-Mail Jack@armsunlimited.com

For: 80 qty. FN303 Mark 2 Less-Lethal Launchers, Associated Equipment, and Accessories
 Submit Sealed Bids Before: **2:30 PM Tuesday, October 19, 2021**
 Deliver Bids To: Whatcom County AS-Finance/Purchasing
 311 Grand Avenue Suite 503
 Bellingham, WA 98225
 F.O.B. Delivery Point: Whatcom County Sheriff's Office
 Public Safety Building
 311 Grand Avenue
 Bellingham, Washington 98225

We are offering to supply the following items in full accordance with the attached bid specifications.

ITEM	DESCRIPTION	QTY	PRICE EACH	EXTENDED TOTAL
1.	FN303 Mark 2 Less-Lethal Launchers, including all associated equipment and accessories as described in the Minimum Specifications.	80	\$ -	\$ 79,102.00
Freight				\$ 0
Subtotal				\$ 79,102.00
Sales Tax @ 8.8%				\$ 6,960.98
TOTAL BID				\$ 86,062.98
Days to deliver after receipt of order:		90 days		

WA STATE INTERLOCAL COOPERATIVE ACT 39.34

Other municipalities or political subdivisions may purchase the same goods from the vendor over the subsequent time period for which the vendor is willing to honor the proposal terms and pricing. Participation is not mandatory. Yes No

The County may choose to purchase additional like units for as long as the vendor is willing to honor the bid. Yes No

Whatcom County
Bid #21-68
FN303 Mark 2 Less-Lethal Launchers

References

If you have not done business with Whatcom County in the past five (5) years, please provide the following reference information for entities that you have sold similar pieces of equipment to in the last two (2) years.

Name: Henderson Police Department
Address: 223 Lead St. Henderson, NV 89009
Contact Name: Logan Tillman
Phone Number: (702) 267-5000
Fax Number: ~~(702) 701-9952~~ N/A
Email: Logan.Tillman@cityofhenderson.com

Name: San Diego Police Department
Address: 1401 Broadway San Diego, CA 92101
Contact Name: Kris Walb
Phone Number: 619-212-3533
Fax Number: N/A
Email: kwalb@pd.sandiego.gov

Name: Irvine Police Department
Address: 1 Civic Center Plaza, Irvine, CA 92606
Contact Name: John Spencer
Phone Number: 949-724-7020
Fax Number: N/A
Email: JSpencer2@ci.irvine.ca.us

3515 W Post Rd Ste 125
Las Vegas, NV 89118
+1 7022093928
sales@armsunlimited.com
ArmsUnlimited.com



Quote

ADDRESS

Whatcom County, WA
311 Grand Avenue Suite
503, Bellingham WA 98225

SHIP TO

Whatcom County, WA
311 Grand Avenue Suite
503, Bellingham WA 98225

QUOTE # 5093**DATE 10/14/2021****EXPIRATION DATE 11/30/2021****P.O. NUMBER**

Bid #21-68

ACTIVITY	QTY	RATE	AMOUNT
3228929290 FN 303 MK2 LAUNCHER LESS LETHAL	80	928.00	74,240.00
48188 FNH FN303 Magazine Assembly	80	22.85	1,828.00
48224 FNH FN303 O-Ring Overhaul Kit	80	20.80	1,664.00
48726 FNH FN303 10-Pack O-Rings	80	10.50	840.00
48153 FNH FN303 Fill Station Adapter	2	265.00	530.00
Requires department PO/FET Exempt form	TOTAL		\$79,102.00

Rep: Jack Chuang
Email: Jack@armsunlimited.com
Cell/Text: (702) 960 - 3114
FREE FREIGHT OVER \$100
ETA: Based on manufacturer
Payment Terms: NET30 or card +3% fee

Accepted By

Accepted Date

Bank: Wells Fargo
Account Number 6289492784
Routing: 321270742
Wire Transfer Routing: 121000248
Swift: WFBIUS6S

WHATCOM COUNTY BID OPENING RESULTS

The following information is a record of bidders and their bid totals as received at the time of the bid opening. All bids are subject to review by the requesting department and approval by the County Executive and the County Council. A formal award or rejection notice and tabulation will be issued to all participants or to any interested people once the bid has been awarded.

Bid #21-68 FN303 Mark 2 Less-Lethal Launchers

Sheriff's Office

2:30 PM Tuesday October 19, 2021

BIDDER	Total Bid (includes 8.8% sales tax)
Proforce Law Enforcement	\$ 134,024.19
Arms Unlimited	\$ 86,062.98

Distribution List – Pg 1/1
FN303 Mark 2 Less-Lethal Launchers
Whatcom County Bid #21-68
(Deadline: 2:30 PM, Tuesday, October 19, 2021)

Direct all questions to: Jason Gum, Chief Deputy, jgum@co.whatcom.wa.us
 Plans & Specs: Download available at no charge from <http://www.whatcomcounty.us/Bids.aspx>

The Bid Opening will be held live at <https://global.gotomeeting.com/join/273232365>. See the last page of this Distribution List for details.

	Company Name (Alphabetical)	Primary Contact Name	Email Address	Phone Number	Comments
1	911 Supply	Clayton Sperry	claytons@911supply.com	206-229-1877	Law Enforcement uniforms and equipment
2	BidNet	Mary Ellen Testa	mary-ellen.testa@mdfcommerce.com	800-677-1997	
3	Galls, LLC	Melissa Castro	castro-melissa@galls.com	562-304-7354	Prime, Distributor
4	ims	bid research	ims_bids@construction.com	858-490-8800	Prime
5	Kiesler Police Supply	Crystal Laasanen	crystal@kiesler.com	812-288-5740	
6	North America Procurement Council, Inc. PBC	Eric Johnson	sourcemanagement@napc.me	302-450-1923	
7	Prime Vendor	Bid Clerk	primevendor123@gmail.com	910-805-9630	
8	Prime Vendor Inc.	kim jones	primevendor124@gmail.com	910-794-2856	Other Subcontractor
9	ProForce Marketing, Inc., dba ProForce Law Enforcement	Mary Tappan	sales@proforceonline.com	928-776-7192	Firearms & accessories, duty gear, less lethal
10	PWXPress	mary miller	bids@pwxpress.com	408-676-8941	Plan Center
11	Spokane Regional Plan Center	Robyn Stevens	projectinfo@plancenter.net	509-328-9600	Plan Center

Whatcom County Public Bid Opening invitation:

Join the meeting from your computer, tablet, or smartphone.

<https://global.gotomeeting.com/join/273232365>

You can also dial in using your phone.

United States (Toll Free): [1 877 309 2073](tel:18773092073)

United States: [+1 \(571\) 317-3129](tel:+15713173129)

Access Code: 273-232-365

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<https://global.gotomeeting.com/install/273232365>