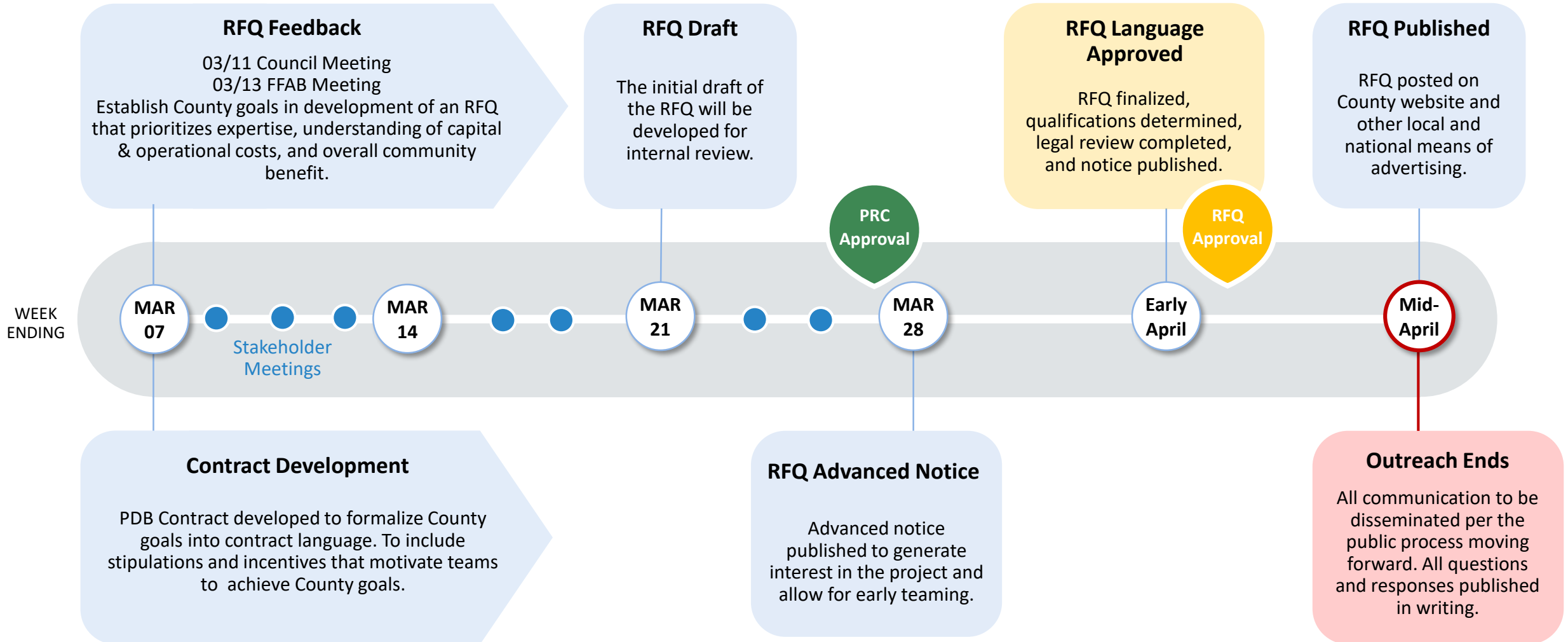




Justice Facility & Behavioral Health Treatment Center

Qualifications Based Procurement – RFQ Development & Outreach





Qualifications-Based Selection

As it Applies to Local Businesses

What We Can Ask for:

Demonstrated Experience & Success in Local Business Engagement

- *“Describe your experience in developing outreach plans to local, small, women/minority/veteran-owned businesses (LSWMVOBs) and provide examples of past success.”*
- *“Provide examples of utilizing LSWMVOBs to increase project value during preconstruction.”*
- *“Provide examples of mentoring LSWMVOBs and helping these firms grow and succeed.”*

What We Can Ask for in the Request for Proposal (RFP) Stage:

Project-Specific Commitments & Plans

- *“Provide your outreach plan for engaging LSWMVOBs for this project.”*
- *“Describe how you will mentor LSWMVOBs throughout the project.”*
- *“Detail how you will meet the priority hire goals for this project.”*

What We Cannot Ask for:

Location-Based Preferences

- We cannot award points or percentages based on contractor location, as it is not a qualification required for performing the work.

Risks to Avoid:

Legal & Competitive Risks

- Risk of favoritism or unfair competition – All bidders must have the same opportunity.
- Risk of cost escalation – Restrictions that limit competition or elevate project costs are not allowed.

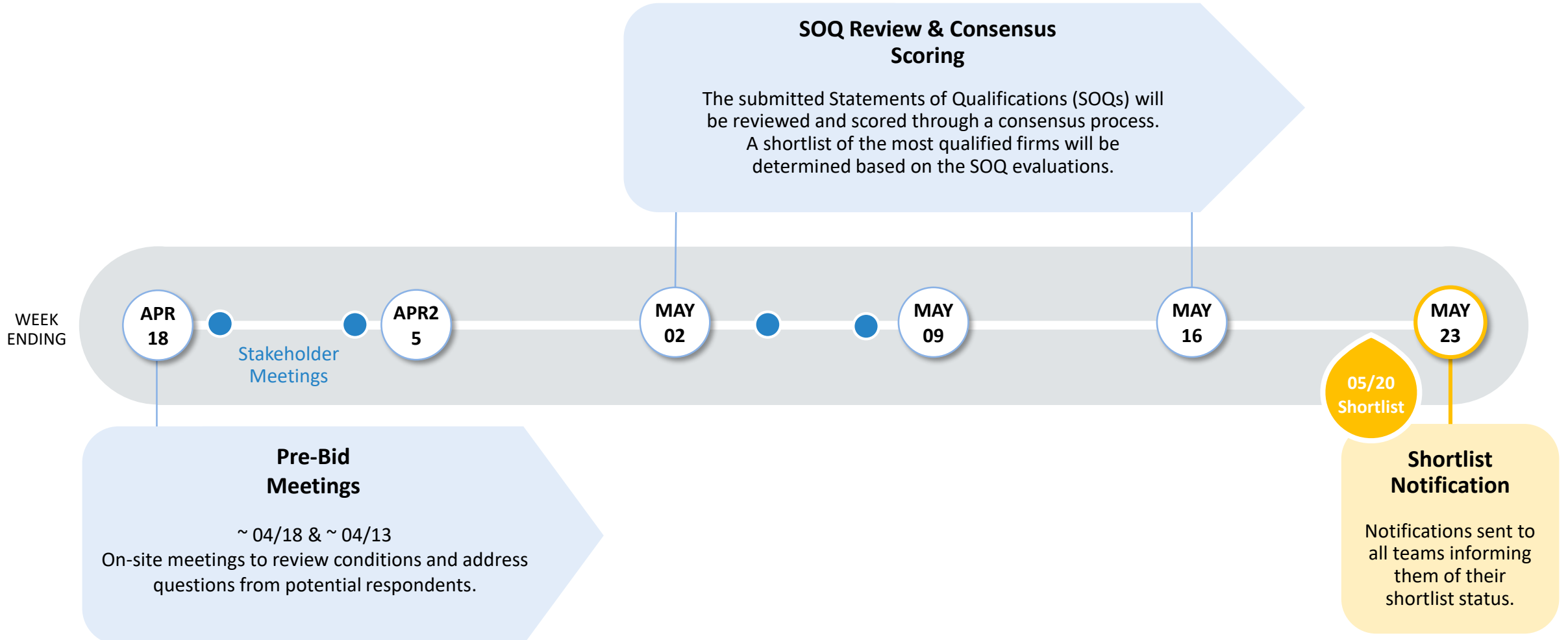
Funding & Regulatory Risks

- Risk to federal funding – Local preference policies can jeopardize federal funding eligibility.
- Risk of non-compliance – State and federal laws prohibit selection criteria that restrict full and fair competition.



Justice Facility & Behavioral Health Treatment Center

Qualifications Based Procurement – Scoring & Shortlist





Justice Facility & Behavioral Health Treatment Center

Qualifications Based Procurement – Final Selection

