

**WHATCOM COUNTY
SHERIFF'S OFFICE**
DONNELL "TANK" TANKSLEY
SHERIFF



PUBLIC SAFETY BUILDING
311 Grand Avenue
Bellingham, WA 98225-4038
(360) 778-6600

MEMO TO: The Honorable Members of the Whatcom County Council; and
The Honorable Satpal Singh Sidhu, County Executive

THROUGH: Brad Bennett, Finance Manager

FROM: Donnell Tanksley, Sheriff
Steve Harris, Undersheriff *SHW*

DATE: April 24, 2024

RE: Recommend to Award Bid #24-46 – Supply of Rifles, Associated Equipment, and Accessories

Background

Bids were duly advertised to for the purchase of 30 each FN®15 11.5 SRP G2 Rifles, associated equipment, and accessories. The Sheriff's Office will issue these rifles to commissioned deputy sheriff officers to use in the performance of county business.

Four (4) bids were received on Tuesday, April 9, 2024. Proforce Law Enforcement, located in Prescott, Arizona, submitted the lowest responsive and responsible bid, as noted below:

Bidder	Make & Model	Base Price (Incl Freight)	Sales Tax (9.0%)	Total Bid Amount
Proforce Law Enforcement	FN®15 11.5 SRP G2 Rifles	\$60,576.42	\$5,001.72	\$60,576.42
Battle Arms Development	Alternative Product – BattleArms Workhorse -Whatcom	\$67,464.79	\$6,071.83 ¹	\$73,536.62
Primary Arms LLC	FN®15 11.5 SRP G2 Rifles	\$62,340.36	\$5,610.63 ¹	\$67,950.99
GovSmart Inc	FN®15 11.5 SRP G2 Rifles	\$65,623.50	\$5,906.12 ²	\$71,529.62

¹ Sales tax total corrected; Bid Responses from Battle Arms Development and Primary Arms LLC did not include sales tax on the freight line. Per WAC 458-20-110, delivery charges are subject to applicable sales tax as part of the cost of goods.

² Sales tax was not noted on Bid Response received from GovSmart; applicable rate of 9.0% is input for Total Bid Amount, per bid document.

Funding Amount and Source

These rifles were approved in the 2024 General Fund budget on two separate requests:

- Supplemental ID #2024-4273 (25 Patrol Rifles), approved during the Mid-Biennium Review process.
- Cost Maintenance Request ASR #2023-6593 (Addition of 5 patrol deputies) approved during the 2023-2024 Biennial Budget process.

Requested Action

The Sheriff's Office requests the County Council and County Executive's approval to award Bid #24-46 to Proforce Law Enforcement, in the amount of \$60,576.42.

Questions

Please contact Deputy Axel Nielsen x6745 if you have any questions or concerns regarding this request.

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Recommendation

In accordance with WCC 3.08.030, I concur with this recommendation, and forward such to the County Council and County Executive for approval, per WCC 3.08.100(A).



Brad Bennett, AS Finance Manger

5/10/24

Date

Approved as recommended:

County Executive

Date of Council Action

WHATCOM COUNTY BID OPENING RESULTS

The following information is a record of bidders and their bid totals as received at the time of the bid opening. All bids are subject to review by the requesting department and approval by the County Executive and the County Council. A formal award or rejection notice and tabulation will be issued to all participants or to any interested people once the bid has been awarded.

Bid #24-46 Supply of Rifles, Associated Equipment, and Accessories

Sheriff's Office

2:30 PM Tuesday April 9, 2024

BIDDER	ADDENDA (1)	TOTAL BID (includes 9.0% sales tax)
Proforce Law Enforcement	✓	\$ 60,576.42
Battle Arms Development Inc	✓	\$ 73,536.62
Primary Arms LLC	✓	\$ 67,950.99
GovSmart Inc	✓	\$ 71,529.62 ¹

¹ Sales tax was not noted on Bid Response received from GovSmart; input applicable rate of 9.0% for Total Bid Amount, per bid document.

Distribution List – Pg 1/2

Supply of Rifles, Associated Equipment, and Accessories

Whatcom County Bid #24-46

(Deadline: 2:30 PM, Tuesday, ~~April 2~~ April 9, 2024)(Extended in Addendum 1)

Direct all questions to (include all contacts):
 Brian Oswalt, Deputy, boswalt@co.whatcom.wa.us
 Axel Nielsen, Deputy, anielsen@co.whatcom.wa.us
 Jason Gum, Chief Criminal Deputy, jgum@co.whatcom.wa.us

Plans & Specs: Download available at no charge from <https://www.whatcomcounty.us/Bids.aspx>

Addenda: #1, Issued 03/29/2024

The Bid Opening will be held live at <https://us06web.zoom.us/j/84126397248>. See the last page of this Distribution List for details.

	Company Name (Alphabetical)	Primary Contact Name	Email Address	Phone Number	Comments
1	Adamson Police Products	John Rogers	jrogers@policeproducts.com	877-833-4699	Law Enforcement Distributor
2	Arms Unlimited Inc	Jack Chuang	jack@armsunlimited.com	702-960-3114	
3	Arms Unlimited Inc	Ryan Everette	ryan@armsunlimited.com	702-741-2078	Supplier of Law Enforcement Equipment
4	Battle Arms Development	Jeff Kuo	skuo@battlearmsdevelopment.com	702-802-3588	Battle Arms Development - AR-15 Manufacture
5	BATTLE ARMS DEVELOPMENT, INC.	GEORGE HUANG	george@battlearmsdevelopment.com	702-802-3588	FIREARMS MANUFACTURER
6	Bidnet	Kurt Pitzer	gbs@bidnet.com	800-677-1997	Plan Center
7	Caracal USA	Jeffrey Spalding	Sales@Caracalusa.com	208-323-8727	Prime
8	Cloud Defensive	Joel Epley	joel@clouddefensive.com	812-618-5697	
9	Clyde Armory, Inc.	Adam Smith	lesales@clydearmory.com	706-549-1842	
10	Dana Safety Supply, Inc	Jonathan Sizemore	bids@danasafetysupply.com	813-348-4866	Supplier
11	Deltek	Source Management	sourcemanagement@deltek.com	206-373-9500	
12	GovSmart Inc.	Timothy Carrico	tim@govsmart.com	434-906-9245	Tactical Equipment
13	GovSmart, Inc.	Brandon Lillard	brandon@govsmart.com	540-718-5790	Provider of law enforcement equipment.
14	IWI US INC	Tom Alibrando	toma@iwi.us	717-409-2104	LE firearms and accessories
15	J T Muenscher General Contractor Inc	Shelly Muenscher	jtm3408@msn.com	360-398-8038	Info only; Non-bidder, non-supplier
16	Kiesler Police Supply INC.	Brittany Girdler	bids@kiesler.com	812-288-5740	Distributor
17	Kings Firearms LLC	Alexander Erwin	Alexander@kingsfirearms.com	931-626-2199	Supplier
18	Lawmen's & Shooters' Supply, Inc.	Gail Walker-Keen	bids@lawmens.net	321-360-3038	
19	Mark Palmer General Contractor	Mark W Palmer	markpalmergc@comcast.net	360-319-1503	Info only; Non-bidder, non-supplier
20	McClatchy	Scot Heisel	scotheisel@gmail.com	360-747-2549	

Distribution List – Pg 2/2

Supply of Rifles, Associated Equipment, and Accessories

Whatcom County Bid #24-46

(Deadline: 2:30 PM, Tuesday, ~~April 2~~ April 9, 2024)(Extended in Addendum 1)

Direct all questions to (include all contacts): Brian Oswalt, Deputy, boswalt@co.whatcom.wa.us
Axel Nielsen, Deputy, anielsen@co.whatcom.wa.us
Jason Gum, Chief Criminal Deputy, jgum@co.whatcom.wa.us

Plans & Specs: Download available at no charge from <https://www.whatcomcounty.us/Bids.aspx>

Addenda: #1, Issued 03/29/2024

The Bid Opening will be held live at <https://us06web.zoom.us/j/84126397248>. See the last page of this Distribution List for details.

	Company Name (Alphabetical)	Primary Contact Name	Email Address	Phone Number	Comments
21	PAI Defense	Justin Ross	justin@paidefense.com	517-652-4670	Supplier
22	Primary Arms LLC	Jasmine Johnson	acquisition@primaryarms.com	713-570-0499	
23	Proforce Law Enforcement	Kaylee Mitchell	sales@proforceonline.com	928-776-7192	
24	PWXPress	Mary Miller	bids@pwxpress.com	408-676-8941	DOCS
25	Radredracer, LLC	john murdoch	john.7.murdoch@gmail.com	206-679-3705	Info only; Non-bidder, non-supplier
26	Red Tail Industries, LLC	Vic Hockett	vic@redtailindustries.co	435-773-7981	Wholesale LE supplies, ammunition, rifles, armor
27	THWilson Bonds	Sheila a smith	thwbonds@outlook.com	559-876-2610	Prime
28	TYR Tactical	Emyli Ferguson	contracting@tyrtactical.com	623-240-1400	Body Armor
29	WINDHAM WEAPONRY	DALE LAUTEN	LE@windhamweaponry.com	207-576-2809	Prime, Supplier

Whatcom County Public Bid Opening invitation:

Join Zoom Meeting:

<https://us06web.zoom.us/j/84126397248>

Meeting ID: 841 2639 7248

One tap mobile

+12532050468,,84126397248# US

Whatcom County
Bid #24-46
Supply of Rifles, Associated Equipment, and Accessories

Bid Response Forms

The bidder hereby acknowledges that they have read and understand all the specifications and bidding requirements. The bidder also acknowledges that any bid submitted which does not meet the minimum specifications may be deemed unresponsive and rejected on that basis.

Company Name Proforce Law Enforcement

Address 2625 Stearman Rd, Ste A
Prescott, AZ 86301

Submitted By Kaylee Mitchell, Contract Specialist
(Print Name & Title)

Signature  Phone 928-776-7192

E-Mail sales@proforceonline.com

For: 30 qty. Rifles, Associated Equipment, and Accessories, as described in the bid solicitation

Submit Sealed Bids Before: **2:30 PM Tuesday, April 2, 2024**

Deliver Bids To: Whatcom County AS-Finance/Purchasing
 311 Grand Avenue Suite 503
 Bellingham, WA 98225

F.O.B. Delivery Point: Whatcom County Sheriff's Office
 Public Safety Building
 311 Grand Avenue
 Bellingham, Washington 98225

We are offering to supply the following items in full accordance with the attached bid specifications.

ITEM	DESCRIPTION	QTY	PRICE EACH	EXTENDED TOTAL
1.	FN®15 SRP 11.5 G2 rifles, including all associated equipment and accessories as described in the Minimum Specifications.	30	\$ 1,852.49	\$ 55,574.70
Freight				\$ 0.00
Subtotal				\$ 55,574.70
Sales Tax @ 9.0%				\$ 5,001.72
TOTAL BID				\$ 60,576.42
Days to deliver after receipt of order:		90-120 Days		

ADDITIONAL LIKE UNIT PURCHASING FOR COUNTY
 The County may choose to purchase additional like units at the same proposal terms and pricing for two years from date of award of Bid #24-46. Yes No

WA STATE INTERLOCAL COOPERATIVE ACT 39.34
 Other municipalities or political subdivisions may purchase the same goods at the same proposal terms and pricing, Yes No
 from the vendor for a period of two years from date of award of Bid #24-46. Participation is not mandatory.

Whatcom County
Bid #24-46
Supply of Rifles, Associated Equipment, and Accessories

References

If you *have not* done business with Whatcom County in the past five (5) years, please provide the following reference information for other government entities that you have sold similar pieces of equipment to in the last two (2) years.

Name:	<u>Arizona Department of Public Safety</u>
Address:	<u>PO Box 6638, Mail Drop 1330, Phoenix, AZ 85005</u>
Contact Name:	<u>Dan Kelley</u>
Phone Number:	<u>602-223-2308</u>
Fax Number:	<u></u>
Email:	<u>dkelley@azdps.gov</u>

Name:	<u>Albuquerque Police Department</u>
Address:	<u>400 Roma Avenue NW, Albuquerque, NM 87102</u>
Contact Name:	<u>Bobby Pholphiboun</u>
Phone Number:	<u>505-221-9784</u>
Fax Number:	<u></u>
Email:	<u>ppholphiboun@cabq.gov</u>

Name:	<u>City of Mesa - Police Department</u>
Address:	<u>2550 N. Center St., Mesa, AZ 85201</u>
Contact Name:	<u>Justin Brooks</u>
Phone Number:	<u>480-644-5786</u>
Fax Number:	<u></u>
Email:	<u>justin.brooks@mesaaz.gov</u>



March 29, 2024

ADDENDUM 1

Bid #24-46

Supply of Rifles, Associated Equipment, and Accessories

ATTENTION:

This Addendum 1 consists of 1 page, including this page.

All documented holders are hereby notified that the RFP documents for the subject RFP have been amended as hereinafter set forth. The following changes, additions, and/or deletions are hereby made a part of the RFP documents.

- Minimum Specifications, Page 1; Product number for rifle:

The product number listed for the rifle is hereby **REVISED** and **REPLACED** as follows:

1. 30 ea. FN®15 11.5 SRP G2H Rifle (Product #36-100698)

- The deadline for responses is hereby **EXTENDED** one week to 2:30 PM, Tuesday, April 9, 2024.

NOTE: Acknowledgment of the receipt of this addendum is required in order for the response to be considered complete. Failure to acknowledge receipt of this addendum may become cause for rejection of the proposal response.

Please sign below and submit this page of the addendum with your proposal response:

Signed

Company Name

PROFORCE LAW ENFORCEMENT

End of Addendum 1 to Whatcom County Bid #24-46



March 27, 2024

Whatcom County
AS-Finance/Purchasing
311 Grand Avenue, Ste 503
Bellingham, WA 98225

RE: Bid#24-46 Supply of Rifles, Associated Equipment, and Accessories

Additional Like Unit Purchasing for County

The County may choose to purchase additional like units at the same proposal terms and pricing ~~for two years from date of award~~ of Bid #24-46.

WA State Interlocal Cooperative Act 39.34

Other municipalities or political subdivisions may purchase the same goods at the same proposal terms and pricing, from the vendor ~~for a period of two years from date of award~~ of Bid #24-46. Participation is not mandatory.

Proforce will not be able to guarantee pricing for two years; however, we will be happy to hold pricing for the county and other municipalities through the end of 2024.

Thank you for your consideration.

Respectfully yours,

A handwritten signature in black ink, appearing to read "KM", is written over a light blue horizontal line.

Kaylee Mitchell
Contract Specialist
Proforce Law Enforcement

Supplemental Budget Request

Status: Pending

Sheriff

Administration

Suppl ID # 4273 *Fund* 1 *Cost Center* 2920 *Originator:* Jason Gum

Expenditure Type: One-Time **Year 2** 2024 **Add'l FTE** **Add'l Space** **Priority** 1

Name of Request: Patrol Rifles (25) 2024

X		09/22/23
	Department/Head Signature (Required on Hard Copy Submission)	Date

<i>Costs:</i>	Object	Object Description	Amount Requested
	6510	Tools & Equip	\$55,195
	Request Total		\$55,195

1a. Description of request:

Purchase an additional 25 patrol-equipped rifles so all commissioned deputy sheriffs will be issued department owned rifles.

- 1,073.92 Patrol Rifle
- 322.22 Suppressor
- 434.09 Red Dot Sight
- 108.99 Rail Mounted Light
- 50.00 Carrying sling
- 40.00 Magazines
- 2,029.22 Subtotal
- 178.57 Tax
- 2,207.79 Total Cost Per Rifle

1b. Primary customers:

Whatcom County Sheriff's Office commissioned patrol deputies.

2. Problem to be solved:

The Sheriff's Office Field Operations unit is primarily responsible for providing emergency responses, law enforcement, crime prevention, and policing functions. The average patrol deputy is typically armed with a 9mm semi-automatic pistol. These are the deputies who arrive first at the scene of an armed robbery, a crime of violence involving a firearm, or an active violence shooting, where they do not have the time or luxury to wait for the arrival of tactically trained special operations units.

After high profile incidents such as Columbine, Virginia Tech, Newtown, San Bernardino, Orlando, Las Vegas, Sutherland Springs, the Parkland school shooting in Florida, and more recently Uvalde, waiting for SWAT is not a viable option. Our deputies are now being trained to immediately move in and engage and neutralize the armed suspect.

In the absence of more accurate, higher-capacity rifles, deputies called to confront high-risk situations, armed suspects, are operating at a distinct disadvantage. The body armor worn by patrol deputies will be immediately defeated by rounds fired from high caliber weapons and their handguns are greatly inferior to the high-powered rifles being fired at them by violent suspects.

3a. Options / Advantages:

Our deputies must be equipped with the proper tools to successfully carry out their duties. The Sheriff's Office has supplied and deployed approximately 65 patrol rifles into the field. All deputies have the responsibility to respond to an active violence incident and must be able to respond in an effective and efficient manner, without hesitation due to not being properly equipped, or needing to wait for other law

Supplemental Budget Request

Status: Pending

Sheriff

Administration

Suppl ID # 4273

Fund 1

Cost Center 2920

Originator: Jason Gum

enforcement officers to arrive on scene.

3b. Cost savings:

It is difficult to quantify the cost savings of having a patrol rifle to protect the lives of our community members during a high-risk event, or to calculate the loss of life by not being properly equipped.

4a. Outcomes:

With the addition of these rifles, there will be an increase in deputies' abilities to respond to high risk calls for service which enhances public and officer safety.

4b. Measures:

When all of our commissioned deputies are equipped with department owned and issued patrol rifles.

5a. Other Departments/Agencies:

No

5b. Name the person in charge of implementation and what they are responsible for:

6. Funding Source:

General Fund

2023-2024 Budget Preparation - Cost Maintenance Request

Sheriff

Operations

ASR # 2023- 6593

Fund 1

Cost Cente 2920

Originator: Dawn Pierce

Expenditure Type: One-Time

Relative Priority 1

Name of Request: New Patrol Deputies: 5 FTE 2023 and 5 FTE 2024

Description: ASR to fund one-time costs of hiring new Patrol deputies: 5 in 2023 and 5 in 2024.
See ASR 2023-6511 for corresponding ongoing costs.

\$ 3,495 Hiring Costs: background \$2200, poly \$220, psych eval \$410, physical \$585, eye exam \$80
 \$ 2,095 Uniform: ballistic vest/helmet \$1415, holster/duty belt/cuffs/accessories \$530, badge/brass \$150
 \$ 85 Supplies: 1st aid kit \$25, duty gear bag \$30, aerosol restraint \$30
 \$18,951 Equip: firearms \$2657, MDT/printer/scanner \$4844, radio \$4570, FN303/bolawrap/taser \$4765,
 stop sticks \$530, PBT 544, bodycam \$841, tool kit \$200
 \$ 4,612 Training (Basic Law Enforcement Academy \$4212 and Academy clothes \$400)
 \$68,000 Vehicle
 \$97,238 TOTAL per deputy = \$486,190 per year: 5 FTE in 2023 and 5 FTE 2024

Costs:	Object	Object Description	2023 Requested	2023 Approved	2024 Requested	2024 Approved
	6320	Office & Op Supplies	\$425	\$0	\$425	\$0
	6320.001	Office & Op Supplies	\$15,125	\$0	\$15,125	\$0
	6510	Tools & Equip	\$92,105	\$0	\$92,105	\$0
	6610	Contractual Services	\$12,100	\$0	\$12,100	\$0
	6635	Health Care Services	\$5,375	\$0	\$5,375	\$0
	7110	Registration/Tuition	\$21,060	\$0	\$21,060	\$0
	8351	Operating Transfer Out	\$340,000	\$0	\$340,000	\$0
	Totals		\$486,190	\$0	\$486,190	\$0