

**WHATCOM COUNTY  
ADMINISTRATIVE SERVICES**  
Whatcom County Courthouse  
311 Grand Ave, Suite 108  
Bellingham, WA 98225-4083



**FACILITIES MANAGEMENT**  
316 Lottie Street  
Bellingham, WA 98225-4010  
Phone: (360) 778-5365  
Fax: (360) 778-5361  
Facilities@co.whatcom.wa.us

**ROB NEY**  
Project & Operations Manager

**MEMORANDUM**

**TO:** Brad Bennett, Finance Manager  
**FROM:** Rob Ney, Project & Operations Manager  
**DATE:** July 18, 2023  
**RE:** Request to Declare Siemens Industry, Inc. Sole Source

---

Facilities Management requests continued approval for Siemens Industry Inc. be declared a sole source for the County's Energy Program Infrastructure. Siemens is, and has been since 1999, the sole provider of the equipment and software that the County utilizes for HVAC and lighting controls installed in most of the County buildings.

Since 1999 Whatcom County has held a service contract with Siemens. The Siemens system has allowed Facilities to maintain and operate our HVAC & Lighting System for the following buildings:

- |                           |                                       |
|---------------------------|---------------------------------------|
| Whatcom County Courthouse | Central Shop                          |
| Jail                      | East Whatcom Regional Resource Center |
| Jail Work Center          | Civic Center Annex                    |
| Lottie Street Annex       | Northwest Annex                       |
| Williamson Way            | Central Plaza Building                |

No other systems can integrate into the Siemens System – it is proprietary

We have purchase history of Siemens being deemed Sole Source from 2012 through 2023. Purchased orders and contracts have been listed with the Sole Source designation.

Approved

Not Approved

Brad Bennett, AS Finance Manager

7/27/23

Date