

WHATCOM COUNTY
SHERIFF'S OFFICE

BILL ELFO
SHERIFF



PUBLIC SAFETY BUILDING
311 Grand Avenue
Bellingham, WA 98225-4038
(360) 778-6600

MEMO TO: County Executive Satpal Singh Sidhu; and
The Honorable Members of the Whatcom County Council

THROUGH: Brad Bennett, Finance Manager

FROM: Bill Elfo, Whatcom County Sheriff

John Gargett, Deputy Director, Whatcom County Sheriff's Office Division of Emergency
Management

DATE: October 13, 2023

RE: Recommend to Award Bid #23-71 – Automated Sandbagging Machines

Background

Bids were duly advertised to for the purchase of five (5) automated sandbagging machines. The Whatcom County Sheriff's Office Division of Emergency Management will distribute these sandbagging machines to the Cities of Sumas, Everson, Nooksack, Lynden, and Ferndale for use during flood events.

Three (3) bids were received on Tuesday, October 3, 2023, as noted below:

Bidder	Make & Model	Base Price (For 5 Machines)	Sales Tax (8.6%)	Total Bid Amount
The Sandbagger LLC	M2 Model II Sandbagger & C2T Trailer	\$151,820.00	\$13,056.52	\$164,876.52
Technology International Inc	Sandbagger – Model II	\$171,000.00	\$14,706.00	\$185,706.00
The Bag Lady Inc	MB-T2	\$192,625.00	\$16,565.75	\$209,190.75

A comparison of each bid to the minimum specifications is attached to this memo. Note that the bids received from apparent low bidder The Sandbagger LLC and apparent second-low bidder Technology International Inc. were for identical equipment models, and did not meet nine (9) out of 19 minimum specifications. The bid submitted by The Bag Lady Inc. met all but two (2) of the minimum specifications, both of which are insignificant to the operation of the unit.

Funding Amount and Source

Funding for this purchase was initially received thru an Emergency Response and Recovery grant from the WA State Department of Commerce, as approved on Supplemental ID #2023-3948, Ordinance #2023-026. The initial grant agreement (WC Contract #202304020) expired June 30, 2023; however, the WA State Department of Commerce reallocated a portion of the unexpended funding on a new grant agreement (WC Contract #202308006), which expires June 30, 2024.

Requested Action

The Sheriff's Office Division of Emergency Management requests the County Council's approval to award Bid #23-71 to the lowest responsive bidder, The Bag Lady Inc., located in Puyallup, Washington, in the amount of \$209,190.75, including shipping, sales tax, and onsite orientation.

Questions

Please contact John Gargett at (360) 778-7160 if you have any questions or concerns regarding this request.

Recommendation

In accordance with WCC 3.08.030, I concur with this recommendation, and forward such to the County Council and County Executive for approval, per WCC 3.08.100(A).



Brad Bennett, AS Finance Manager

10/13/23

Date

Approved as recommended:

County Executive

Date of Council Action

23-71 Comparison to Minimum Specifications

Category and Requirement	The Sandbagger		The Bag Lady		Technology Intl	
		Comment		Comment		Comment
Automated Sanbag Machines						
Configured with a double station with feet and hands-free gate operation	No	4 filling stations with foot pedal control	Yes		No	4 filling stations with foot pedal control
Double chutes shall be able to work either fully automated or manually	No	Manual chutes with foot pedal control	Yes		No	Manual chutes with foot pedal control
Hopper with pneumatically controlled gate with hopper vibrators that operates on 120 Volts	No	Says no hopper vibrator needed.	Yes		No	Says no hopper vibrator needed.
Electronic variable speed and bag size controls	No	Uses gas powered auger and agitator	Yes		No	Uses gas powered auger and agitator
Air Compressor - minimum 13 hp	No	uses 5.5 hp Honda Engine	Yes		No	uses 5.5 hp Honda Engine
Inverter Generator - minimum 3000 W	N/A	None Needed	No	2800 W	N/A	None Needed
To Prevent Rusting finished construction is powder coated stainless steel or heavy guage galvanized steel	Yes	Galvanized Steel	Yes	Powder Coated	Yes	Galvanized Steel
Trailer Mounted	No	Does provide a tilt trailer for off loading prior to use	Yes		No	Does provide a tilt trailer for off loading prior to use
Produce a minimum average of 2,000 bags per hour	No	Average is 1600 bags per hour	Yes		No	Average is 1600 bags per hour
Electronics						
Electronics shall be UL approved	No	Gas Powered	Yes		No	Gas Powered
Control Panel and all fittings shall be weather proof	No	No electronics	Yes		No	No electronics
Training						
Provide onsite orientation and operation training at the Whatcom County Central Shop	Yes		Yes		Yes	
Warranty						
Minimum of one-year parts and service; any components with a longer manufacturers warranty will be listed	Yes	1 year	Yes	1 year	Yes	1 year
Each Unit shall include all inspection coupons, certificates, or warranty identification cards furnished to the trade in general accordance with standard warranty policies	Yes		Yes		Yes	
Vendor must identify a full-time parts and service facility offering authorized service	Yes		Yes		Yes	
Miscellaneous						
Three complete sets of keys per unit	N/A	None Needed	No	Two sets only	N/A	None Needed
One Complete set of owner's/operational manuals per unit	Yes		Yes		Yes	
One complete set of service manuals, including major overhaul of all components , electrical and hydraulic diagrams and parts per unit	Yes		Yes		Yes	
One copy of the Manufactures Statement of Retail Price (MSRP label) per unit	Yes		Yes		Yes	

**Whatcom County
 Bid #23-71
 Automated Sandbagging Machines
 BID RESPONSE FORMS**

The bidder hereby acknowledges that they have read and understand all the equipment specifications and bidding requirements. The bidder also acknowledges that any bid submitted which does not meet the minimum specifications may be deemed unresponsive and rejected on that basis.

Unless otherwise stated, wherever in this solicitation an item is described by using a trade name, model number, catalog number, manufacturer name, or vendor name, it is intended that the words, "or equivalent/comparable substitution" apply. If a bidder proposes an alternate item, it must be clear, and include a complete description of the proposed alternate.

Printed literature and specifications describing equipment as offered must be included with the bid proposal. Any recent changes and features offered as standard or required for the intended use of the specified equipment will be supplied. All accessories required by these specifications shall be identical in quality and design to those normally supplied and installed for sale through regular commercial channels.

Please complete and include all pages of the Bid Response Form, References, Requested Brochures, and Copies of Warranties. Please print (in ink) or type all information on the Bid Response Forms, with exception to the signature field. Bidder may attach additional pages for comments on Minimum Specifications. Clearly reference to the applicable specification.

For: Five (5) Automated Sandbagging Machines
 Submit Sealed Bids Before: 2:30 PM, Tuesday, October 3, 2023
 Deliver Bids To: Administrative Services Finance/Purchasing
 311 Grand Avenue Suite 503; Bellingham, WA 98225
 F.O.B. Delivery Point: Whatcom County Public Works
 901 W. Smith Road; Bellingham, WA 98226-9610

Make & Model Offered: MB-T2
 Base Price Each: \$ 38,125.00 Base Price for Five (5): \$ 192,625.00
 Freight price each: \$ 400.00 Sales/Use Tax @ 8.6%: \$ 16,565.75
TOTAL BID AMOUNT: \$ 209,190.75

Bidder acknowledges receipt of Addenda by checking the box(es): 1 2 3 4

Prompt Payment Discount Offered: N/A

Delivery After Firm Order Within: 11/30/23

Warranty Offered at No Additional Cost: Yes
(Please use additional pages if necessary)

Warranty Period: one year - please see attachment

WA STATE INTERLOCAL COOPERATIVE ACT 39.34

Other municipalities or political subdivisions may purchase the same equipment from the vendor over the subsequent time period for which the vendor is willing to honor the bid price. Yes No

OPTION FOR PURCHASING ADDITIONAL UNITS

The County may choose to purchase additional like units for up to two years following the date of award. Yes No

BIDDER IDENTIFICATION

Company Name: The Bag Lady Inc
 Address: 11124 Valley Ave E
Puyallup WA 98372
 Submitted By: Kimberlee Sehlin Office Administrator
(Print Name & Title)
 Signature: Kimberlee Sehlin Phone: 253-435-9150
 Email: Tblkimberlee@gmail.com Fax: 253-435-9153

Whatcom County
Bid #23-71
Automated Sandbagging Machines
BID RESPONSE FORMS

These automated sandbagging machines will be used in Whatcom County along the highest flood prone areas in the Nooksack River drainage. The automated sandbagging machines will be subject to conditions to include winds, heavy rain, snow, and ice.

MINIMUM SPECIFICATIONS	MEETS SPECIFICATIONS? YES – NO – COMMENT
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AUTOMATED SANDBAGGING MACHINES

Configured with a double station with feet and hands-free gate operation	yes
Double chutes shall be able to work either fully automated or manually	yes
Hopper with pneumatically controlled gate with hopper vibrators that operate on 120 volts	yes
Electronic variable speed and bag size controls	yes
Air compressor – minimum 13 HP	yes
Inverter generator – minimum 3000 W 2800W	yes
To prevent rusting, finished construction is powder coated, stainless steel, or heavy-gauge galvanized steel	yes
	<i>Specify finish: Powder Coated</i>
Trailer mounted	yes
Produce a minimum average of 2,000 bags per hour when using the both hoppers	yes

ELECTRONICS

Electronics shall be UL approved	yes
Control panel and all fittings shall be weather proof	yes

TRAINING

Provide onsite orientation and operation training at the Whatcom County Central Shop	yes
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WARRANTY

Minimum of one-year for parts and service; any components with a longer manufacturer's warranty will be listed	yes
Each unit shall include all inspection coupons, certificates, or warranty identification cards furnished to the trade in general accordance with standard warranty policies	yes
Vendor must identify a full-time parts and service facility offering factory authorized service	yes

MISCELLANEOUS

Three complete sets of keys per unit	Two
One complete set of owner's/operational manuals per unit	yes
One complete set of service manuals, including major overhaul of all components, electrical and hydraulic diagrams, and parts per unit	yes
One copy of the Manufacturer's Statement of Retail Price (MSRP label) per unit	yes

Megga Bagger MB-T2

The Bag Lady, Inc.



- 2 Chute Station
- Feet and hands free gate operation
- Electronic variable speed and bag size controls
- 3.75 cubic yard hopper
- Two 5 foot slide tables
- Machine is trailer integrated
- Pneumatically controlled gates
- Powder coated
- Approximately 2,900 pounds
- Dimensions 9' 1/4" H x 5' 11 3/4" W x 15' 10 1/2" L
- Two 120 VAC hopper vibrators
- 2,800 watt Honda generator
- Weather tight control panel and fittings to all circuits
- Double chute with fully automatic or manual operation
- All electronics Underwriter Laboratories approved
- Can produce a maximum of 3,400 bags per hour
- Average output of approximately 2,000 bags per hour

bagladyinc.com

\$38,125

p. (253) 770-8606

FOB Puyallup, WA 98372

**The
Bag Lady
Inc.**



11124 Valley Avenue East
Puyallup, WA 98372
(253) 435-9150 (Office)
tblmorris@gmail.com
Contractor License:
BAGLA**033CL
WSDOT PRE-QUALIFIED
CONTRACTOR
WBE/DBE # D2F0016394 &
W2F0016394



MEGGABAGGER WARRANTY INFORMATION

Generator: manufacturer's warranty - one (1) year

Compressor: manufacturer's warranty - one (1) year

Control Box: manufacturer's warranty - one (1) year

Pneumatics: manufacturer's warranty – one (1) years

All other components are covered under The Bag Lady's manufacturing warranty of one (1) year, assuming no abuse, misuse or "acts of God".

Technical Support via telephone or e-mail is available at no charge for the life time of the MeggaBagger.

WHATCOM COUNTY BID OPENING RESULTS

The following information is a record of bidders and their bid totals as received at the time of the bid opening. All bids are subject to review by the requesting department and approval by the County Executive and the County Council. A formal award or rejection notice and tabulation will be issued to all participants or to any interested people once the bid has been awarded.

Bid #23-71 Automated Sandbagging Machines

Sheriff Office – Emergency Management Division

2:30 PM Tuesday, October 3, 2023

Bidder	Make & Model	Base Price (For 5)	Sales Tax (8.6%)	Total Bid Amount
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Distribution List – Pg 1/1
Automated Sandbagging Machines
Whatcom County Bid #23-71
(Deadline: 2:30 PM, Tuesday October 3, 2023)

Direct all questions in writing to: John Gargett, jgargett@co.whatcom.wa.us

Plans & Specs: Download available at no charge from <http://www.whatcomcounty.us/Bids.aspx>

The Bid Opening will be held live at <https://meet.goto.com/273232365>. See the last page of this Distribution List for details.

	Company Name (Alphabetical)	Primary Contact Name	Email Address	Phone Number	Comments
1	Bidnet	Bid Net	gbs@bidnet.com	866-677-1997	
2	Contractor Plan Center	Brie Kidwell	brie@contractorplancenter.com	503-650-0148	Plan Center
3	Deltek	Herold Mallari	heroldmallari@deltek.com	206-373-9500	Info only; Non-bidder, non-supplier
4	Eric Johnson	North America Procurement Council, Inc. PBC	bids@napc.me	302-450-1923	
5	Prime Vendor	Bid Clerk	primevendor123@gmail.com	910-805-9630	
6	SevenOutsource	Steve a Walse	rfpalerts@gmail.com	315-308-7852	
7	Superior Welding & Fabrication LLC	Bryan	bryan.superiorwelding@gmail.com	360-957-8382	Structural Steel Installation
8	The Bag Lady Inc	Morris Malone	tblkimberlee@gmail.com	253-435-9150	Supplier
9	The Sandbagger, LLC	Paula Eaves	paula@thesandbagger.com	630-876-2400	We are the manufacturer of sandbagging machines
10	Western Contruction Resources	Dawn Harju	info@wcrinc.com	360-738-0370	Plan Center

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<https://meet.goto.com/273232365>

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United States: +1 (571) 317-3129

One-touch: <tel:+15713173129,,273232365#>

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