



TO: The Honorable Satpal Singh Sidhu, Whatcom County Executive; and
The Honorable Members of the Whatcom County Council

THROUGH: Brad Bennett, AS Finance Manager

FROM: Perry Rice, AS Information Technology Manager *PR*

DATE: November 27, 2023

SUBJECT: Recommend to Award Microsoft Enterprise Agreement Renewal – Annual Software Maintenance, 3-year Agreement

Background & Purpose

AS Information Technology requests the County Council’s approval to award renewal of the Microsoft Enterprise Agreement for Annual Software Maintenance, and authorization for the County Executive to enter into a three-year contract, using the approved King County Directors’ Association (KCDA) Cooperative Contract #AEPA 022-G (expires 02/29/2024). This renewal provides organization-wide software licensing for various Microsoft products and components.

The vendor is CDW-G, and the total cost for this three-year renewal is \$849,567.27 (\$283,189.09/year for 2024, 2025, and 2026), including sales tax. This renewal reflects an increase of \$60,955.72/year from the current agreement, primarily due to county employee growth, an average software maintenance escalation of 7%, and the addition of 13 Microsoft Power BI licenses for support of informatics initiatives in Health, Emergency Medical Services, Sheriff’s Office, and Information Technology.

Funding

This is a planned purchase, budgeted annually in the Administrative Services Fund, and shared between the Information Technology base budget and Technology Repair & Replacement (TR&R) cost centers. I recommend approval.

Recommendation

In accordance with WCC 3.08.030, I concur with this recommendation, and forward such to the County Council and County Executive for approval, per WCC 3.08.100(A).



Brad Bennett, AS Finance Manger

Nov, 27, 2023

Date

Approved as recommended:

County Executive

Date of Council Action



CDW Government, LLC
 Microsoft Enterprise 6.6 Agreement Pricing

**Enterprise Quote
 for**

Whatcom County

Date 11/16/23
 Account Manager Dan Ferner

VSL Specialist Lawrence Roberts
 Channel Price Sheet Month Nov-23

Unless otherwise noted, All Quotes expire upon current month's end

Annual Payment

Customer to make three annual payments to CDW-G

Microsoft Part #	Description	Level	Quantity	Year 1		Year 2		Year 3	
				Price	Extended	Price	Extended	Price	Extended
AAA-12416-12-SLG	CCAL Bridge O365 FSA Sub Per User	D	877	\$ 17.98	\$ 15,768.46	\$ 17.98	\$ 15,768.46	\$ 17.98	\$ 15,768.46
AAA-12414-12-SLG	CCAL Bridge O365 Sub Per User	D	53	\$ 21.19	\$ 1,123.07	\$ 21.19	\$ 1,123.07	\$ 21.19	\$ 1,123.07
KF5-00002-12-SLG	Defender O365 P1 Sub Per User	D	930	\$ 19.26	\$ 17,911.80	\$ 19.26	\$ 17,911.80	\$ 19.26	\$ 17,911.80
7TC-00001-12-SLG	Exchange Online Kiosk Sub Per User	D	265	\$ 22.60	\$ 5,989.00	\$ 22.60	\$ 5,989.00	\$ 22.60	\$ 5,989.00
AAA-10758-12-SLG	O365 E3 FSA Sub Per User	D	877	\$ 220.85	\$ 193,685.45	\$ 220.85	\$ 193,685.45	\$ 220.85	\$ 193,685.45
AAA-10842-12-SLG	O365 E3 Sub Per User	D	53	\$ 259.88	\$ 13,773.64	\$ 259.88	\$ 13,773.64	\$ 259.88	\$ 13,773.64
NK4-00002-12-SLG	Power BI Pro Sub Per User	D	10	\$ 95.91	\$ 959.10	\$ 95.91	\$ 959.10	\$ 95.91	\$ 959.10
688-00008-12-SLG	Power BI Premium USL Sub Per User	D	3	\$ 192.09	\$ 576.27	\$ 192.09	\$ 576.27	\$ 192.09	\$ 576.27
9GA-00310-SLG	CIS Suite Standard Core ALng SA 16L	D	10	\$ 298.53	\$ 2,985.30	\$ 298.53	\$ 2,985.30	\$ 298.53	\$ 2,985.30
6VC-01254-SLG	Win Remote Desktop Services CAL ALng SA UCAL	D	300	\$ 25.04	\$ 7,512.00	\$ 25.04	\$ 7,512.00	\$ 25.04	\$ 7,512.00
				Total	\$ 260,284.09	Total	\$ 260,284.09	Total	\$ 260,284.09
				Three Year Total	\$ 780,852.27				

Notes

No Tax Referenced
 Renewal of EA # 64536106, End Date: 12/31/2023
 Contract: KCDA

Terms and Conditions of sales and services projects are governed by the terms at:
<http://www.cdw.com/content/terms-conditions/product-sales.aspx>