

**WHATCOM COUNTY  
SHERIFF'S OFFICE**


**BILL ELFO**  
SHERIFF



PUBLIC SAFETY BUILDING  
311 Grand Avenue  
Bellingham, WA 98225-4038  
(360) 778-6600

**MEMORANDUM**

**TO:** Satpal Sidhu, County Executive

**FROM:** Bill Elfo, Sheriff 

**DATE:** March 21, 2022

**RE:** Axon Enterprise, Inc.  
Master Services and Purchasing Agreement  
Whatcom County Contract #202012030  
Amendment #1

Enclosed for your review and signature are (2) original Amendment #1 documents for Axon Enterprises, Inc. Master Services and Purchasing Agreement, W.C. Contract No. 202012030.

**Background and Purpose**

The Sheriff's Office entered into a Five (5) Year Master Services and Purchasing Agreement with Axon Enterprises, Inc. to implement a BWC Program in 2020.

This amendment is for 18 more body worn cameras to outfit additional commissioned members of the Sheriff's Office and for 2 detective interview room cameras.

The existing interview room cameras were installed by a different vendor and are not always reliable. It is essential for the Sheriff's Office to have reliable equipment and it would be beneficial to have the interview room cameras be part of the same system as the body worn cameras.

All services associated with this amendment will expire on 01/14/2026 with the original contract.

**Funding Amount and Source**

Total amendment is \$102,457.76 with payments due 2022 through 2025. Supplemental Budget #3581 for \$45,000 was approved for the initial payment due May 2022. Future payments will be included in Sheriff's Office biennial budgets.

**Differences from Previous Agreement**

N/A

Please contact Undersheriff Chadwick at extension 6618 if you have any questions or concerns.

Thank you.

# WHATCOM COUNTY CONTRACT INFORMATION SHEET

Whatcom County Contract No.

Originating Department:	35 Sheriff's Office								
Division/Program: (i.e. Dept. Division and Program)	3510 Administration / 351000 Administration								
Contract or Grant Administrator:	Undersheriff Doug Chadwick								
Contractor's / Agency Name:	Axon Enterprise, Inc.								
Is this a New Contract? If not, is this an Amendment or Renewal to an Existing Contract? Yes <input type="radio"/> No <input checked="" type="radio"/> If Amendment or Renewal, (per WCC 3.08.100 (a)) Original Contract #: 202012030									
Does contract require Council Approval? Yes <input checked="" type="radio"/> No <input type="radio"/> If No, include WCC: _____ Already approved? Council Approved Date: _____ (Exclusions see: Whatcom County Codes 3.06.010, 3.08.090 and 3.08.100)									
Is this a grant agreement? Yes <input type="radio"/> No <input checked="" type="radio"/> If yes, grantor agency contract number(s): _____ CFDA#: _____									
Is this contract grant funded? Yes <input type="radio"/> No <input checked="" type="radio"/> If yes, Whatcom County grant contract number(s): _____									
Is this contract the result of a RFP or Bid process? Yes <input type="radio"/> No <input checked="" type="radio"/> If yes, RFP and Bid number(s): _____ Contract Cost Center: 2900									
Is this agreement excluded from E-Verify? No <input checked="" type="radio"/> Yes <input type="radio"/> If no, include Attachment D Contractor Declaration form.									
If YES, indicate exclusion(s) below: <table border="0"> <tr> <td><input type="checkbox"/> Professional services agreement for certified/licensed professional.</td> <td><input type="checkbox"/> Goods and services provided due to an emergency</td> </tr> <tr> <td><input type="checkbox"/> Contract work is for less than \$100,000.</td> <td><input type="checkbox"/> Contract for Commercial off the shelf items (COTS).</td> </tr> <tr> <td><input type="checkbox"/> Contract work is for less than 120 days.</td> <td><input type="checkbox"/> Work related subcontract less than \$25,000.</td> </tr> <tr> <td><input type="checkbox"/> Interlocal Agreement (between Governments).</td> <td><input type="checkbox"/> Public Works - Local Agency/Federally Funded FHWA.</td> </tr> </table>		<input type="checkbox"/> Professional services agreement for certified/licensed professional.	<input type="checkbox"/> Goods and services provided due to an emergency	<input type="checkbox"/> Contract work is for less than \$100,000.	<input type="checkbox"/> Contract for Commercial off the shelf items (COTS).	<input type="checkbox"/> Contract work is for less than 120 days.	<input type="checkbox"/> Work related subcontract less than \$25,000.	<input type="checkbox"/> Interlocal Agreement (between Governments).	<input type="checkbox"/> Public Works - Local Agency/Federally Funded FHWA.
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<input type="checkbox"/> Contract work is for less than 120 days.	<input type="checkbox"/> Work related subcontract less than \$25,000.								
<input type="checkbox"/> Interlocal Agreement (between Governments).	<input type="checkbox"/> Public Works - Local Agency/Federally Funded FHWA.								
Contract Amount:(sum of original contract amount and any prior amendments): \$ 381,437.85 This Amendment Amount: \$ 102,457.76 Total Amended Amount: \$ 483,895.61	Council approval required for; all property leases, contracts or bid awards <b>exceeding \$40,000</b> , and professional service contract amendments that have an increase greater than \$10,000 or 10% of contract amount, whichever is greater, <b>except when:</b> <ol style="list-style-type: none"> <li>1. Exercising an option contained in a contract previously approved by the council.</li> <li>2. Contract is for design, construction, r-o-w acquisition, prof. services, or other capital costs approved by council in a capital budget appropriation ordinance.</li> <li>3. Bid or award is for supplies.</li> <li>4. Equipment is included in Exhibit "B" of the Budget Ordinance.</li> <li>5. Contract is for manufacturer's technical support and hardware maintenance of electronic systems and/or technical support and software maintenance from the developer of proprietary software currently used by Whatcom County.</li> </ol>								
Summary of Scope: Amendment to Axon Enterprise, Inc. Master Services and Purchasing Agreement for 18 additional body worn cameras and for 2 detective interview room cameras including all hardware, software, cloud storage, and Axon services. All services under this amendment expire 01/14/26 with original contract.									
Term of Contract: 12/15/20	Expiration Date: 01/14/2026								

Contract Routing:	1. Prepared by: Dawn Pierce	Date: 03/21/22
	2. Attorney signoff: <u>APPROVED VIA EMAIL BW/dmp</u>	Date: <u>3/22/22</u>
	3. AS Finance reviewed: <u>APPROVED VIA EMAIL BB/dmp</u>	Date: <u>3/22/22</u>
	4. IT reviewed (if IT related): _____	Date: _____
	5. Contractor signed: _____	Date: _____
	6. Submitted to Exec.: _____	Date: _____
	7. Council approved (if necessary): _____	Date: _____
	8. Executive signed: _____	Date: _____
	9. Original to Council: _____	Date: _____



Whatcom County Contract No.

Amendment No. 1  
Whatcom County Contract No. 202012030  
CONTRACT BETWEEN WHATCOM COUNTY AND  
AXON ENTERPRISE, INC.

THIS AMENDMENT is to the Contract between Whatcom County and Axon Enterprise, Inc., dated December 15, 2020 and designated "Whatcom County Contract No. 202012030". In consideration of the mutual benefits to be derived, the parties agree to the following:

This Amendment extends the term of this Agreement through \_\_\_\_\_, and increases the maximum consideration by \$102,457.76 to a total consideration of \$483,895.61.

This Amendment also adds the following to the Scope of Work, Exhibit A:

Additional Body Worn Cameras (18)	Quote: Q-335581-44641.641RH	\$68,445.85
Interview Room Cameras (2)	Quote: Q-336095-44641.702RH	\$34,011.91

Unless specifically amended by this agreement, all other terms and conditions of the original contract shall remain in full force and effect.


This Amendment takes effect: April 1, 2022, regardless of the date of signature.

IN WITNESS WHEREOF, Whatcom County and Axon Enterprise, Inc. have executed this Amendment on the date and year below written.

DATED this 25<sup>th</sup> day of march, 2022

**CONTRACTOR:**

Axon Enterprise, Inc.

  
Robert Driscoll, VP, Assoc. General Counsel

STATE OF WASHINGTON )

) ss.

COUNTY OF WHATCOM )

On this \_\_\_ day of \_\_\_\_\_, 20\_\_\_\_, before me personally appeared \_\_\_\_\_ to me known to be the \_\_\_\_\_ of the \_\_\_\_\_ and who executed the above instrument and who acknowledged to me the act of signing and sealing thereof.

\_\_\_\_\_  
NOTARY PUBLIC in and for the State of Washington,

\_\_\_\_\_  
printed name,

residing at \_\_\_\_\_

My commission expires \_\_\_\_\_

**WHATCOM COUNTY:**

Recommended for Approval:

[Signature] 03/24/22  
Bill Elfo, Sheriff Date

**Approved as to form:**

APPROVED VIA EMAIL BW/dmp 03-22-22  
Prosecuting Attorney Date

**Approved:**

Accepted for Whatcom County:

By: [Signature]  
Satpal Singh Sidhu, Whatcom County Executive

STATE OF WASHINGTON )  
 ) ss  
COUNTY OF WHATCOM )

On this 15<sup>th</sup> day of April, 20 22, before me personally appeared Satpal Singh Sidhu, to me known to be the Executive of Whatcom County, who executed the above instrument and who acknowledged to me the act of signing and sealing thereof.



Suzanne M. Mildner  
NOTARY PUBLIC in and for the State of Washington,  
Suzanne M. Mildner, printed name.  
residing at Bellingham. My commission  
expires 12-31-22.

**CONTRACTOR INFORMATION:**

**CONTRACTOR**

Axon Enterprise, Inc.  
17800 N. 85<sup>th</sup> St.  
Scottsdale, Arizona 85255

Contact Phone: (800) 978-2737  
Contact Email: Rachel Hall [rhall@axon.com](mailto:rhall@axon.com)



# Additional Body Worn Cameras



**Axon Enterprise, Inc.**  
17800 N 85th St.  
Scottsdale, Arizona 85255  
United States  
VAT: 86-0741227  
Domestic: (800) 978-2737  
International: +1.800.978.2737

Q-335581-44641.641RH

Issued: 03/21/2022

Quote Expiration: 04/22/2022

EST Contract Start Date: 05/15/2022

Account Number: 109193

Payment Terms: N30

Delivery Method: Fedex - Ground

SHIP TO	BILL TO
Business;Delivery;Invoice-311 Grand Ave 311 Grand Ave Bellingham, WA 98225-4048 USA	Whatcom County Sheriff's Office - WA  311 Grand Ave Bellingham, WA 98225-4048 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Kyle Panasewicz Phone: +1 4803294734 Email: kylep@axon.com Fax: (480) 905-2071	Phone: (360) 676-6650 Email: rfunk@co.whatcom.wa.us Fax: (360) 738-2494

Program Length	44 Months
<b>TOTAL COST</b>	\$62,909.79
<b>ESTIMATED TOTAL W/ TAX</b>	\$68,445.85

Bundle Savings	\$16,185.15
Additional Savings	\$656.51
<b>TOTAL SAVINGS</b>	\$16,841.66

PAYMENT PLAN			
PLAN NAME	INVOICE DATE	TAX AMOUNT	AMOUNT DUE
Year 1	May, 2022	\$1,845.36	\$22,815.33
Year 2	Dec, 2022	\$1,845.35	\$22,815.26
Year 3	Dec, 2023	\$1,845.35	\$22,815.26

## Quote Details

### Bundle Summary

Item	Description	QTY
BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	1
BWCamTAP	Body Worn Camera TAP Bundle	18
BasicLicense	Basic License Bundle	14
DynamicBundle	Dynamic Bundle	6
AB3C	AB3 Camera Bundle	18
AB3MBD	AB3 Multi Bay Dock Bundle	1
ProLicense	Pro License Bundle	5
DynamicBundle	Dynamic Bundle	1
AB3C	AB3 Camera Bundle	1
BWCamTAP	Body Worn Camera TAP Bundle	1

### Bundle: Body Worn Camera Multi-Bay Dock TAP Bundle    Quantity: 1    Start: 5/15/2022    End: 1/14/2026    Total: 1298 USD

Category	Item	Description	QTY	List Price	Discount	Tax	Net Price	Total(USD)
Dock Warranty	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	1	\$21.00	67.62%	\$20.35	\$6.80	\$231.17
Multi-Bay Dock Refresh 1	73689	MULTI-BAY BWC DOCK 1ST REFRESH	1	\$1,610.00	67.62%	\$45.87	\$521.27	\$521.27
Multi-Bay Dock Refresh 2	73688	MULTI-BAY BWC DOCK 2ND REFRESH	1	\$1,685.00	67.62%	\$48.00	\$545.56	\$545.56

### Bundle: Body Worn Camera TAP Bundle    Quantity: 18    Start: 5/15/2022    End: 1/14/2026    Total: 22176 USD

Category	Item	Description	QTY	List Price	Discount	Tax	Net Price	Total(USD)
Camera Warranty	80464	EXT WARRANTY, CAMERA (TAP)	18	\$11.67	36.55%	\$398.76	\$7.40	\$4,531.41
Camera Refresh 1 with Spares	73309	AXON CAMERA REFRESH ONE	18	\$755.00	36.55%	\$758.78	\$479.02	\$8,622.44
Camera Refresh 2 with Spares	73310	AXON CAMERA REFRESH TWO	18	\$790.00	36.55%	\$793.95	\$501.23	\$9,022.15

### Bundle: Basic License Bundle    Quantity: 14    Start: 5/15/2022    End: 1/14/2026    Total: 5182.8 USD

Category	Item	Description	QTY	List Price	Discount	Tax	Net Price	Total(USD)
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E.com License	73840	EVIDENCE.COM BASIC LICENSE	14	\$15.00	43.91%	\$456.09	\$8.41	\$5,182.80
A La Carte Storage	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	14	\$0.00	0.00%	\$0.00	\$0.00	\$0.00

**Bundle: Dynamic Bundle    Quantity: 6    Start: 5/15/2022    End: 1/14/2026    Total: 6336 USD**

Category	Item	Description	QTY	List Price	Discount	Tax	Net Price	Total(USD)
Other	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	6	\$24.00	0.00%	\$557.57	\$24.00	\$6,336.00

**Bundle: AB3 Camera Bundle    Quantity: 18    Start: 5/15/2022    End: 1/14/2026    Total: 12582 USD**

Category	Item	Description	QTY	List Price	Discount	Tax	Net Price	Total(USD)
Camera	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	18	\$699.00	0.00%	\$1,107.21	\$699.00	\$12,582.00
Camera Mount	71026	MAGNET MOUNT, FLEXIBLE REINFORCED, RAPIDLOCK	18	\$0.00	0.00%	\$0.00	\$0.00	\$0.00
USB	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	18	\$0.00	0.00%	\$0.00	\$0.00	\$0.00

**Bundle: AB3 Multi Bay Dock Bundle    Quantity: 1    Start: 5/15/2022    End: 1/14/2026    Total: 1495 USD**

Category	Item	Description	QTY	List Price	Discount	Tax	Net Price	Total(USD)
Dock	74210	AXON BODY 3 - 8 BAY DOCK	1	\$1,495.00	0.00%	\$131.56	\$1,495.00	\$1,495.00
Power Cord	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	\$0.00	0.00%	\$0.00	\$0.00	\$0.00

**Bundle: Pro License Bundle    Quantity: 5    Start: 5/15/2022    End: 1/14/2026    Total: 8580 USD**

Category	Item	Description	QTY	List Price	Discount	Tax	Net Price	Total(USD)
E.com License	73746	PROFESSIONAL EVIDENCE.COM LICENSE	5	\$39.00	0.00%	\$755.04	\$39.00	\$8,580.00
A La Carte Storage	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	15	\$0.00	0.00%	\$0.00	\$0.00	\$0.00

**Bundle: Dynamic Bundle    Quantity: 1    Start: 5/15/2022    End: 3/14/2022    Total: 4141.65 USD**

Category	Item	Description	QTY	List Price	Discount	Tax	Net Price	Total(USD)
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Other	73843	UNLIMITED EVIDENCE.COM TAP BUNDLE TRUE UP PAYMENT YEAR 1	1	\$35.85	5,876.36 %	\$364.46	(\$2,070.83)	\$4,141.65
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Bundle: AB3 Camera Bundle    Quantity: 1    Start: 5/15/2022    End: 1/14/2026    Total: 699 USD								
Category	Item	Description	QTY	List Price	Discount	Tax	Net Price	Total(USD)
Camera	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	1	\$699.00	0.00%	\$61.51	\$699.00	\$699.00
USB	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	2	\$0.00	0.00%	\$0.00	\$0.00	\$0.00

Bundle: Body Worn Camera TAP Bundle    Quantity: 1    Start: 5/15/2022    End: 1/14/2026    Total: 419.34 USD								
Category	Item	Description	QTY	List Price	Discount	Tax	Net Price	Total(USD)
Camera Warranty	80464	EXT WARRANTY, CAMERA (TAP)	1	\$11.67	36.17%	\$21.64	\$7.45	\$245.82
Camera Refresh 1 with Spares	73309	AXON CAMERA REFRESH ONE	1	\$755.00	77.02%	\$15.27	\$173.52	\$173.52
Camera Refresh 2 with Spares	73310	AXON CAMERA REFRESH TWO	1	\$790.00	100.00%	\$0.00	\$0.00	\$0.00

INDIVIDUAL ITEMS								
Category	Item	Description	QTY	List Price	Discount	Tax	Net Price	Total(USD)
Total:								0

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract NASPO Contract No. OK-MA-145-015 is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

## Standard Terms and Conditions

### Axon Enterprise Inc. Sales Terms and Conditions

#### Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

#### ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

#### Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

A handwritten signature in black ink, consisting of stylized, overlapping letters, positioned above a horizontal line.

Signature

03-24-22

Date Signed

3/21/2022



# Interview Room Cameras



**Axon Enterprise, Inc.**  
17800 N 85th St.  
Scottsdale, Arizona 85255  
United States  
VAT: 86-0741227  
Domestic: (800) 978-2737  
International: +1.800.978.2737

Q-336095-44641.702RH

Issued: 03/21/2022

Quote Expiration: 04/22/2022

EST Contract Start Date: 07/15/2022

Account Number: 109193

Payment Terms: N30

Delivery Method: Fedex - Ground

SHIP TO	BILL TO
Business;Delivery;Invoice-311 Grand Ave 311 Grand Ave Bellingham, WA 98225-4048 USA	Whatcom County Sheriff's Office - WA  311 Grand Ave Bellingham, WA 98225-4048 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Rachel Hall  Phone: Email: rhall@axon.com Fax:	Phone: 360-778-6709 Email: shuso@co.whatcom.wa.us Fax: (360) 738-2494

Program Length	42 Months
<b>TOTAL COST</b>	\$31,933.56
<b>ESTIMATED TOTAL W/ TAX</b>	\$34,011.91

Bundle Savings	\$0.00
Additional Savings	\$3,461.80
<b>TOTAL SAVINGS</b>	\$3,461.80

PAYMENT PLAN			
PLAN NAME	INVOICE DATE	TAX AMOUNT	AMOUNT DUE
Year 1	May, 2022	\$801.56	\$13,117.36
Year 2	Dec, 2022	\$319.20	\$5,223.64
Year 3	Dec, 2023	\$319.20	\$5,223.64
Year 4	Dec, 2024	\$319.20	\$5,223.64
Year 5	Dec, 2025	\$319.20	\$5,223.64

## Quote Details

### Bundle Summary

Item	Description	QTY
DynamicBundle	Dynamic Bundle	1

**Bundle: Dynamic Bundle    Quantity: 1    Start: 7/15/2022    End: 1/14/2026    Total: 31933.56 USD**

Category	Item	Description	QTY	List Price	Discount	Tax	Net Price	Total(USD)
Other	50268	POS-X TP6 TOUCH PANEL W/4GB RAM	2	\$1,600.00	0.00%	\$281.60	\$1,600.00	\$3,200.00
Other	74056	INTERVIEW - TOUCH PANEL WALL MOUNT	2	\$64.00	0.00%	\$11.27	\$64.00	\$128.00
Other	50039	INTERVIEW - SOFTWARE - CLIENT MAINTENANCE (PER TOUCH PANEL-P	2	\$25.00	5.41%	\$174.79	\$23.65	\$1,986.30
Other	50037	INTERVIEW - SOFTWARE - CLIENT (PER TOUCH PANEL-PC)	2	\$1,500.00	0.00%	\$264.00	\$1,500.00	\$3,000.00
Other	50298	INTERVIEW - CAMERA - OVERT DOME	2	\$796.00	0.00%	\$140.09	\$796.00	\$1,592.00
Other	50118	INTERVIEW - MIC - WIRED (STANDARD MIC)	2	\$196.50	0.00%	\$34.60	\$196.50	\$393.00
Other	50045	INTERVIEW - SOFTWARE - UNLIMITED E.COM STORAGE (PER CAMERA)	2	\$99.00	0.00%	\$0.00	\$99.00	\$8,316.00
Other	50294	INTERVIEW - SERVER - LITE	2	\$1,950.00	50.00%	\$171.60	\$975.00	\$1,950.00
Other	50041	INTERVIEW - SOFTWARE - STREAMING SERVER LICENSE (PER SERVER)	2	\$1,750.00	0.00%	\$308.00	\$1,750.00	\$3,500.00
Other	50043	INTERVIEW - SOFTWARE - STREAMING SERVER MAINTENANCE (PER SER	2	\$29.17	20.00%	\$172.49	\$23.34	\$1,960.22
Other	85170	INTERVIEW - SERVICE - STANDARD INSTALL AND SETUP (PER ROOM)	2	\$2,500.00	0.00%	\$440.00	\$2,500.00	\$5,000.00
Other	50448	EXT WARRANTY, INTERVIEW ROOM	2	\$21.62	50.00%	\$79.91	\$10.81	\$908.04

**Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.**

Contract NASPO Contract No. OK-MA-145-015 is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.





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### Axon Enterprise Inc. Sales Terms and Conditions

#### Axon Master Services and Purchasing Agreement:

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#### ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

#### Acceptance of Terms:

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A handwritten signature in black ink, consisting of stylized, overlapping letters, possibly 'BML', written above a horizontal line.

Signature

03-24-22

Date Signed

3/21/2022

## STATEMENT OF WORK & CONFIGURATION DOCUMENT

### Axon Interview Recording Platform

This document details a proposed system design

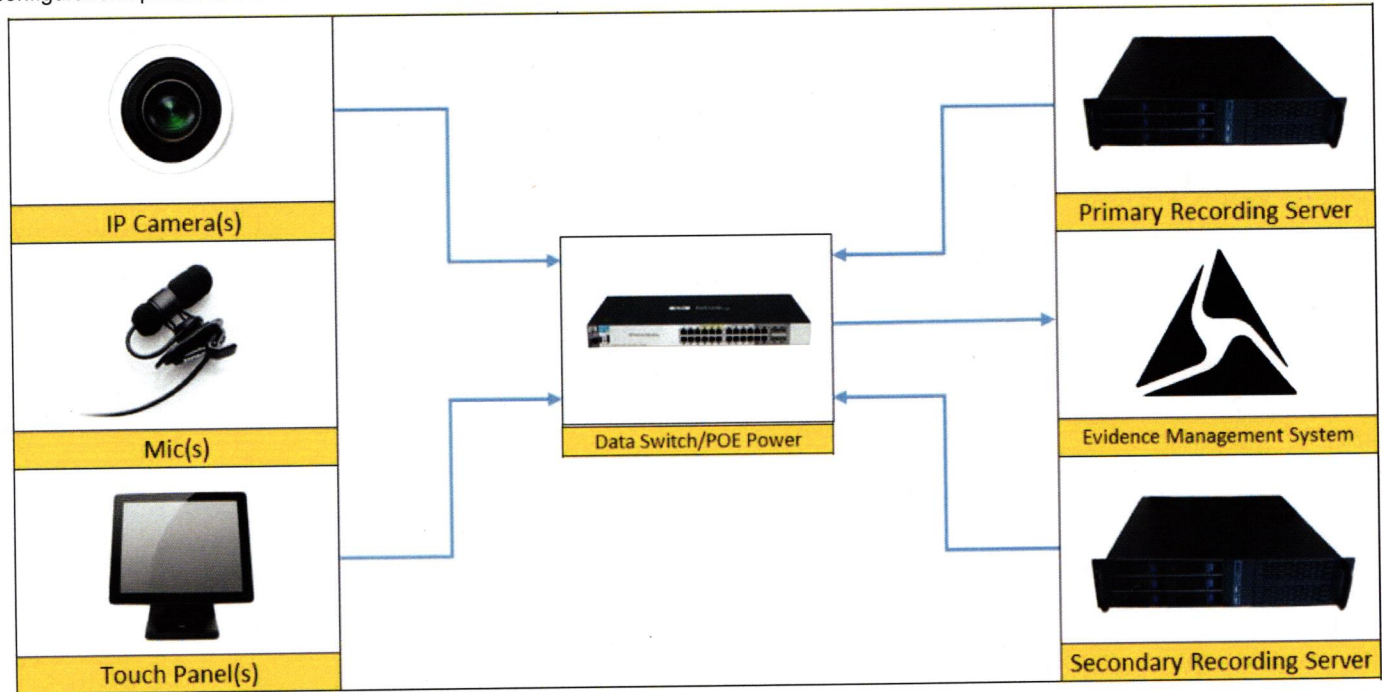
Agency Created For: Whatcom County Sheriff's Office - WA

<b>Sold By:</b>	Rachel Hall
<b>Designed By:</b>	Jake Borro
<b>Installed By:</b>	Axon Professional Services
<b>Customer Contact:</b>	Scott Huso
<b>Target Install Date:</b>	11/15/2021



## AXON INTERVIEW RECORDING PLATFORM

This image is intended to be a general visual of how Interview Room is configured. Please read through the SOW for configuration specific to this deal.



## AXON-PROVIDED HARDWARE SUMMARY

The following section offers a broad summary of the Axon-provided hardware needed to configure this order. With the exception of server quantities, QUANTITIES DO NOT REFLECT CUSTOMER-PROVIDED ITEMS.

Total Camera Configurations		Locations	# Rooms
2	Camera(s)	Whatcom CSO	2
0	Covert Enclosure(s)		
2	Microphone(s) Injector(s)		
Total Switches			
1	POE Switch(es)		
Total Servers			
2	Server(s) (customer-provided included)		
Total Touch Panels			
2	Touch Panel(s) (virtual not included)		
2	Wall Mount(s)		
Total Camera Configurations			
0	I/O Box(es)		



## INTERVIEW ROOM OVERVIEW

The following sections detail the configuration of the Axon Interview recording system at all locations.

### Network Considerations

Network Requirements	Each IP Camera will be connected to a POE switch that provides the device with power and network connectivity.		
	Each Recording Server must be given a static IPv4 network address that is routable across the network.		
	Each IP Camera must be given a static IPv4 network address that is routable across the network.		
	Each touch panel/kiosk must be given a static IPv4 network address that is routable across the network.		
Network Addressing	Network Device	Static IPs	Total IPs
	Qty of IP Cameras	2	6
	Qty of Touch Panels	2	
	Qty of Recording Servers	2	
Data Switch Provisioning	This install will require POE data switches at each location.		
Virtual Kiosks	2 workstations will require virtual kiosk software to be installed.		
Customer Provided Items	Customer to provide all device IP addresses Customer to also provide: <ul style="list-style-type: none"><li>• Subnet Mask</li><li>• Gateway IP</li><li>• DNS/WINS IP</li><li>• Time Server IP</li></ul>		
	Customer IT staff will configure all switches with proper network configuration.		

### Metadata Tags

<b>Metadata Tagging</b>	The system will collect metadata information prior to, and after, the interview recording process (i.e. Interviewer Name, Interviewee Name, Case Number).
<b>Metadata Tags</b>	Information collected prior to recording: <ul style="list-style-type: none"> <li>• Interviewee first and last name</li> <li>• Case number</li> <li>• Case type</li> <li>• Interviewee type</li> </ul>
	Information collected post recording: <ul style="list-style-type: none"> <li>• Interviewer name(s)</li> </ul>
<b>Customer Provided Items</b>	Customer to provide preferred metadata fields.
<b>Axon Provided Items</b>	Axon to facilitate the creation of metadata fields.

## NETWORK CONFIGURATION DETAILS

The following section offers a broad summary of the Axon-provided hardware needed to configure this order.

### Network Configuration Details

<b>Evidence Management System</b>	Evidence.com
<b>Application Features</b>	<p>Network Applications:</p> <ul style="list-style-type: none"><li>• Remote monitoring application</li></ul> <p>Evidence.com Application Features:</p> <ul style="list-style-type: none"><li>• Secure Cloud Storage</li><li>• Redaction</li><li>• Download/Sharing</li><li>• Audit Trail</li><li>• Reporting</li></ul>

### Training

<b>Application Package</b>	<p>This solution will include on-site application training covering:</p> <ul style="list-style-type: none"><li>• Touch panel overview</li><li>• Initiating interview wizard</li><li>• Entering metadata</li><li>• Controlling the interview process</li><li>• Closing an interview</li><li>• Evidence.com functionality</li></ul>
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### Additional General Deal Notes

<b>Notes</b>	
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## LOCATION DETAILS: Whatcom CSO

The following sections detail the configuration of the Axon Interview recording system at WHATCOM CSO

<b>Location Name</b>	Whatcom CSO
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### Cable Considerations

<b>Cabling Runs</b>	Axon Professional Services will install the networking cables using a Cat6e Cable.	
	7	cable runs are required for this installation.
	7	110v power outlets are required for this installation (Customer Responsibility).
<b>Cabling Requirements</b>	<p>All Devices:  Network cabling must be provided for the following devices:</p> <ul style="list-style-type: none"> <li>• Axis IP Camera</li> <li>• Server</li> <li>• Touch Panel or PC running a virtual Touch Panel</li> <li>• POE Switch</li> </ul>	

### Servers, Switches, Touch Panels

Servers	Axon Interview Lite Server	Quantity:	1
	Axon Interview Lite Server		1
Redundancy	This system includes recording redundancy		
Data Switch/POE Power	Customer will provide data switch	Quantity:	1
Touch Panels	POS-X Touch Panel		
Touch Panel Location	Wall mounted outside each room		
Number of I/O Boxes Required	0		

### Additional Location Notes

<b>Notes</b>	
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## ROOM DETAILS: Interview Room 1

The following sections detail the configurations specific to INTERVIEW ROOM 1

Location Name	Whatcom CSO
Room Name	Interview Room 1

### Camera Configuration

Camera 1	Camera 1 will be a(n) : Axis P3245-LV Overt Dome Camera  Mic: Louroe Tamper Proof Mic
Recording Activation	Recording will be triggered via IR Client
External Recording-In-Progress Visual	N/A
Wall Configuration	Drywall
Ceiling Configuration	Sealed Ceiling

### Additional Location Notes

Notes	
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## ROOM DETAILS: Interview Room 2

The following sections detail the configurations specific to INTERVIEW ROOM 2

Location Name	Whatcom CSO
Room Name	Interview Room 2

### Camera Configuration

Camera 1	Camera 1 will be a(n) : Axis P3245-LV Overt Dome Camera  Mic: Louroe Tamper Proof Mic
Recording Activation	Recording will be triggered via IR Client
External Recording-In-Progress Visual	N/A
Wall Configuration	Drywall
Ceiling Configuration	Sealed Ceiling

### Additional Location Notes

Notes	
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## **Axon International, Inc's Sales Terms and Conditions for Direct Sales to End User Purchasers**

This Statement of Work is bound to the applicable signed quote. Upon confirmation of the installation dates, to be confirmed in writing, the agency will give no less than a 2-week advanced notice of cancellation or change from the date of the scheduled installation. In the event the Agency cancels 2 weeks or less from the date of the scheduled installation, the agency will be responsible for all travel booked, and resource costs associated with the cancelled installation. Rescheduling of the installation will be at the discretion of Axon Professional Services based on available dates within the installation schedule calendar.

Changes to the scope of this SOW must be documented and agreed upon by the Parties in a change order. If the changes cause an increase or decrease in any charges or cause a scheduling change from that originally agreed upon, an equitable adjustment in the charges or schedule will be agreed upon by the Parties and included in the change order, signed by both Parties.

Tax is subject to change at order processing with valid exemption.

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This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)) and the Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. **The Axon Customer Experience Improvement Program Appendix ONLY applies to Customers in the USA.** In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it contemplates the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

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