Ferry Operating Fund Shortfall Presentation Notes

- 1. <u>General Overview of recent Ferry code 10.34 History:</u>
- First week of October 2022, PW/finance discussion with LIFAC about the health of the ferry fund.
- January 2023, New fares and ordinance language proposed
  - open session brought important concerns, such as (name a few):
    - needs-based,
    - loss of investment of old multiride punch card
    - process for review and timing with future fare adjustments
- February 2023, briefed the council on an updated working draft ordinance proposal that incorporated concerns.
- March 2023, PW recommended a code change to add both the MVFT and Ferry Deficit funds to the top of the farebox recovery calculation.
  - current Code only has the Ferry Deficit funds benefiting the road fund contributions. The new code would now allow ferry users to enjoy that benefit as well.
- April 2023, Updated code for council committee discussion and introduction at the evening council meeting.
- July 2023, Four of the seven members of LIFAC resign.
- July 2023, the County Council approved the updated code.
- August 2023, Executive Sihdu exercised the power to veto the approved code due to public process.
- October 2023, County Council rewrites LIFAC enabling ordinance to establish the new WCFAC.
- November 2023, New WCFAC members appointed.
- December 2023, First meeting of WCFAC, officers elected.
- February 2024, 3 options of draft code sent to the WCFAC for advice.

- February 2024, Executive Sihdu informs the Council of the need to make an immediate fare increase.
- (Today) March 5, 2024, Public Works presents the forecasted shortfall of the Ferry Operating Fund.

## **RANDY GIVES FINANCIAL PRESENTATION**

- 2. Options for Path Forward
- ARPA Funds: approximately \$350K (number rounded up) for the loss in fare revenue due to COVID impacts temporarily helps but does not fix the overall issue (rate of loss) of the ferry user fee revenue shortfall
- Fare Increase a partial solution as rate of loss is too great to implement in a single fare increase.
- Road Fund Loan for Ferry user fee shortfall *temporary solution, would be paid back* with interest, problematic (reduces leveraged dollars and erodes the ability to cashflow)
- County Wide Ferry District solution, with potential for public reaction
  - Relieves the burden on RF, establishes a county-wide solution
  - A County-wide district can be implemented w/out a vote from the public, anything less than county-wide requires a public vote.
- Putting forth HB or SB to include county vehicle ferry systems as transit eligible *potential long term benefit, would need more work to quantify the benefit.* 
  - opens untapped opportunity that is available to county passenger-only ferries (i.e.
    Kitsap County ferries) that is not afforded to vehicle/passenger ferries.
- Increase County subsidy for the ferry system not a viable solution, shifts the problem to other PW businesses.
  - Any further subsidy directly equates to a loss of service in another area of work performed by the county.
  - loss of cashflow for grant-funded projects
  - loss of leveraged dollars
- Targeted service cuts long drawn out process that may or may not yield a savings

• Studies on other options/other options – additional upfront cost, hiring a 3<sup>rd</sup> party (like Pierce County), may or may not yield savings.

## 3. Tentative Schedule:

- March 14<sup>th</sup> WCFAC meeting:
  - Financial discussion with WCFAC, and WCFAC decides (pending) on recommendations to the Council.
- March 19<sup>th</sup> Council:
  - WCFAC will give a report out/presentation at Committee of the Whole on the advisory committee's recommendation on code.
- March19-25<sup>th</sup>:
  - council opportunity to ask specific questions
  - $\circ\quad$  WC to review WCFAC report for items to include in the final WC code proposal
  - WC to provide a response memo to any council-requested questions
- April 9<sup>th</sup> Council:
  - WC introduces and has a discussion on the updated ferry code at the Committee of the Whole, The updated 10.34 code is introduced
  - ARPA funds are introduced in the budget supplemental at the evening council meeting.
- April 23<sup>rd</sup> Council:
  - Council adopts 10.34 code, Council approves the ARPA budget supplemental.

## 4. <u>Fares:</u>

- Finalize total revenue required and identify the targeted amount for the initial fare increase.
- set the individual ticket pricing structure
- determine the schedule to implement